Appendix 4E

IncentiaPay Limited (INP or the Company) (ABN 43 167 603 992)

Results for announcement to the market

This Appendix 4E of IncentiaPay Limited is provided to the Australian Securities Exchange (ASX) under ASX Listing Rule 4.3A.

1. Reporting period details

Current reporting period: Financial year ended 30 June 2023 (FY2023)

Previous corresponding period: Financial year ended 30 June 2022 (FY2022)

2. Results for announcement to the market

<u> </u>						
Audited Results	Direction	%		FY2023		FY2022
Gross Operating Revenue (\$'000's	s) ¹ 🔻	13.8%	to	17,206	from	19,959
Underlying EBITDA (\$'000's) ²		35.6%	to	(6,162)	from	(9,574)
let Loss after Tax (\$'000's)	•	30.4%	to	(20,390)	from	(15,631)
asic Loss per Share (NPAT) (cen	ts) 🔻	14.9%	to	(1.7)	from	(1.4)
inal Dividend per Share	No Change			NIL		NIL
nterim Dividend per Share	No Change			NIL		NIL
Net Tangible Assets per Share (ce	ents) 🔻	47.3%	to	(1.8)	from	(1.3)
Revenue excludes interest income	of \$43k.					
Non-AIFRS item - see section 3 belo	ow.					



Commentary on results for the period

		FY2023	FY2022
Performance	Ref	\$'000	\$'000
Revenue			
Membership Subscriptions		6,191	7,812
Enterprise Sales		1,945	2,610
Paid Advertising		863	729
Fee Income - Travel Booking		24	32
Gift Card Sales		8,051	8,607
Card Linked offer Fees (Seamless Rewards	5)	28	-
Merchant Managmeent Fees		26	-
Other Income		77	124
Interest Income		43	30
Government Assistance			676
Total Revenue ¹		17,249	20,620
Less: Interest Income		(43)	(30)
Less: Government Assistance (Job Saver)		-	(631)
Total Operating Revenue ²		17,206	19,959
Underlying EBITDA ³		(6,162)	(9,574)
Depreciation & Amortisation		(539)	(1,171)
EBIT before significant items		(6,701)	(10,745)
Net Interest Expense		(2,168)	(889)
Profit/ (loss) before tax and significant i	items	(8,869)	(11,634)
Significant items			
Intangible Asset Impairment	3.3.1	(11,605)	(3,615)
Share based payment write back	3.3.2	84	(204)
Realignment Costs		-	(809)
Government Assistance (Job Saver)		-	631
Profit/ (loss) before tax		(20,390)	(15,631)
Income Tax		-	-
Net Profit/ (loss) after tax		(20,390)	(15,631)

¹ Revenue as per the annual financial statements

Two key focusses for the Company during FY 2023 were completing our business transformation program and improving our Underlying EBITDA.

We are pleased to report that the **Underlying EBITDA** improved by \$3.4m (or 35.6%) compared to the prior year, largely driven by achieving \$5.0 million in annualised cost savings to better align the cost base of the business with its key objectives. The full impact of the \$5.0m in cost savings will be seen in FY 2024.

² Operating Revenue excludes interest income. Interest income is included in "Net interest expense"

³ Non-AIFRS items



The completion of our transformation program included:

- Completed the revamp of our technology platforms across all verticals with the launch of much improved user-friendly apps and websites.
- Restructured the overall organisation to align the business with key objectives.
- Entered into a partnership with one of the world's large payment networks for our new Seamless Rewards business which is a B2B2C platform. Seamless Rewards provides Personalised Card Linked Offers (PCLO) via channel partners and enterprise loyalty programs for banks and other enterprises.

These activities have positioned the Company for a revenue growth focus moving forward into FY 2024. The Company has already seen positive revenue indicators for both Membership Subscriptions and Enterprise Sales at the back end of FY 2023 (see Section 3.1 below for more detail).

3.1 Gross Operating Revenue

					%
					Increase/
Operating Revenue	FY 2023	% of total	FY 2022	% of total	(Decrease)
Membership Subscriptions	6,191	36.0%	7,812	39.1%	(20.7%)
Enterprise Sales	1,945	11.3%	2,610	13.1%	(25.5%)
Fee Income (Paid Advertising + Travel					
Booking)	887	5.2%	761	3.8%	16.50%
Gift Card Sales	8,051	46.8%	8,607	43.1%	(6.5%)
Other Revenues	132	0.8%	169	0.8%	(22.1%)
Total Operating Revenue	17,206		19,959		

Although Business to Consumer (B2C) revenue, being the Membership Subscriptions, declined by 20.7% compared to the prior year, the overall decrease is amplified by the impact of accounting standards recognition principles. Membership cash receipts fell by a lesser 12.2%. However, B2C revenue showed signs of recovery towards the end of FY 2023 with volumes increasing by 110% over the same period last year driven by tactical sales promotions. The June quarter of FY 2023 saw around five times the level of Memberships sold compared to the March quarter of FY 2023.

Enterprise business revenues declined 25.5% compared to the prior year as the Company invested heavily in re-platforming the Frequent Values App during H1. As a result, the Company did not derive fees above minimum commitment levels. Post re-platforming, the Company was able to launch customised apps for majority of its clients and went live with one of the largest media houses in the country in H2. The number of subscribers in the Enterprise business almost doubled from December 2022 to June 2023.

Gift card sales decreased 6.5% per cent from the prior year.

Paid advertisement and travel booking income saw a 16.5% per cent increase year-on-year predominantly due to the re-engagement of the travel industry.



3.2 Net Loss After Tax and Impairments

Reported net loss after tax (NLAT) from ordinary activities in FY 2023 was \$20.4 million compared to a net loss after tax from ordinary activities in FY 2022 of \$15.6 million. The net loss was materially impacted by to a once-off impairment charge of \$11.6 million (see below).

3.3 Significant items for FY2023

3.3.1. Intangible asset & leasehold impairment

	\$'000
Goodwill	7,656
Brand	3,000
Technology	715
Leasehold Improvements	234
Total	11,605

The Company recognised an impairment of \$11.4 million during the year for the Entertainment Business CGU based on the value-in-use methodology.

Another \$234k impairment was recognised on our leasehold assets relating to a lease which is due to expire in October 2023.

3.3.2 Share based payment write back

During FY 2021, the Board approved and implemented a Loan Funded Share Scheme (LFS) for prior executives. Upon the resignation of Ben Newling during FY 2023, share based expenses amounting to \$84k recognised as an employee cost in earlier years were written back during FY 2023.

No shares were issued under the ESS during FY 2023.

4 A Statement of Comprehensive Income

A Statement of Comprehensive Income together with notes to the statement is contained in the Preliminary Financial Report for the year ended 30 June 2023.

5 A Statement of Financial Position

A Statement of Financial Position together with notes to the statement is contained in the Preliminary Financial Report for the year ended 30 June 2023.



6 A Statement of Cash Flows

A Statement of Cash Flows together with notes to the statement is contained in the Preliminary Financial Report for the year ended 30 June 2023.

7 A Statement of Changes in Equity

A Statement of Changes in Equity, showing movements is contained in the Preliminary Financial Report for the year ended 30 June 2023.

8 Details of individual and total dividends or distributions and dividend or distribution payments

No dividend was declared or distributed in relation to the year ended 30 June 2023.

9 Details of any dividend or distribution reinvestment plans in operation

There was no dividend reinvestment plan in operation during the year ended 30 June 2023.

10 Details of entities over which control has been gained or lost during the period

No control was gained or lost over entities during the year ended 30 June 2023.

11 Details of any associates and joint venture entities

There were no associates or joint ventures during the period.

12 Any other significant information needed by an investor

Further significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position is included in the Prelimiary Financial Report.

13 Foreign entities, accounting standards used in compiling the report

Not applicable.

14 Significant post year end events

None.

15 Non-IFRS Financial Information

Within this Appendix 4E the Directors have presented several pieces of non-IFRS financial information, including a calculation of Underlying EBITDA, to better describe the underlying results of the business to users of this report. The Directors believe that this additional disclosure allows users to better understand the business while it is navigating the current period of transformation and rejuvenation. See section 3 above for a reconciliation of non-IFRS information to the IFRS results presented in the attached Preliminary Financial Report.

16 Progress of audit

The FY 2023 accounts are in the process of being audited. As such, the information set out in the this Appendix 4E, and the attached Preliminary Financial Report is unaudited



Although the FY2023 audit is not yet complete, the Company's auditors (KPMG) have noted a range of factors set out in the going concern discussion included in Note 1 of the Preliminary Financial Report.

The Board of Directors direct the attention of all readers to the matters described in Note 1 to the Unaudited Financial Accounts and note that the results disclosed in this release should be read in the context of that disclosure.

Signed:

Date: 31 August 2023.

Dean Palmer

Chair



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INCENTIAPAY LIMITED

ABN 43 167 603 992

Preliminary Unaudited Annual Financial Report

FOR THE YEAR ENDED 30 JUNE 2023

Consolidated statement of profit or loss and other comprehensive income for the year ended 30 June 2023

		Consolidate	ed Group
		2023	2022
	Note	\$'000	\$'000
Revenue and other income	2	17,249	20,620
Direct expenses of providing services	3	(9,352)	(10,151)
Impairments	3	(11,605)	(3,615)
Employee expenses	3	(9,027)	(12,596)
Depreciation and amortisation expense	3	(539)	(1,171)
Building occupancy expense	3	(399)	(247)
Finance costs	3	(2,211)	(919)
Legal and professional costs		(285)	(2,654)
Marketing expenses	3	(1,292)	(973)
Website and communication	3	(1,219)	(2,270)
Bad debts reversals/(expense)	3	(46)	33
Other expenses		(1,664)	(1,688)
Loss before income tax		(20,390)	(15,631)
Tax benefit/(expense)	4(a)	-	-
Loss for the period		(20,390)	(15,631)
Net profit attributable to:			
- Members of the parent entity		(20,390)	(15,631)
Other comprehensive income			
- Items that may be reclassified subsequently to profit or loss			
Gain/(loss) rising from translating foreign controlled entities from continuing operations	20	24	(49)
Total comprehensive loss for the period		(20,366)	(15,680)
Loss per share			
Basic loss per share (cents)	5(b)	(1.7)	(1.4)
Total		(1.7)	(1.4)
Diluted loss per share (cents)	5(b)	(1.7)	(1.4)
Total		(1.7)	(1.4)

		Consolidat	ed Group
		2023	2022
Current assets	Note	\$'000	\$'000
Cash and cash equivalents	6	1,825	978
Trade and other receivables	8	622	1,226
Inventories	9	71	200
Other assets	10	1,146	1,503
Total current assets	·	3,664	3,907
Non-current assets			
Trade and other receivables	8	-	102
Right-of-use assets	11	-	22
Property plant and equipment	12	42	503
Intangible assets	13	974	12,322
Total non-current assets		1016	12,949
Total assets		4,680	16,856
Current liabilities			
Trade and other payables	14	2,601	4,623
Lease liabilities	15	310	910
Borrowings	16	708	2,025
Tax Liabilities	4(d)	-	-
Deferred revenue	17	3,334	3,163
Provisions	18	517	829
Total current liabilities		7,470	11,550
Non-current liabilities			
Lease liabilities	15	-	310
Borrowings	16	18,451	6,125
Deferred revenue	17	489	78
Provisions	18	51	124
Total non-current liabilities		18,991	6,637
Total liabilities	,	26,461	18,187
Net assets		(21,781)	(1,331)
Equity			
Issued capital	19	132,143	132,143
Reserves	20	346	489
Accumulated losses		(154,270)	(133,963)
Total equity		(21,781)	(1,331)

INCENTIAPAY LIMITED AND CONTROLLED ENTITIES CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2023

		Ordinary share capital	Accumulated losses	Foreign currency translation reserve	Share based payments reserve	Total
	Note	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 July 2021		122,984	(118,559)	371	362	5,158
Comprehensive income						
Loss for the period		-	(15,631)	-	-	(15,631)
Other comprehensive income						
Exchange differences on translation of foreign operations		-	-	(49)	-	(49)
Total comprehensive loss for period		-	(15,631)	(49)	-	(15,680)
Transactions with owners, in their capacity as owners and other transfers						
Shares issued during the period	19	9,326	<u>-</u>	<u>-</u>		9,326
Transaction costs	19	(167)	-	-	-	(167)
Employee share-based payments		-	227	-	(227)	-
Movement during the period	20	-	-	-	32	32
Total transactions with owners and other transfers		9,159	227	-	(195)	9,191
Balance at 30 June 2022		132,143	(133,963)	322	167	(1,331)

		Ordinary share capital	Accumulated losses	Foreign currency translation reserve	Share based payments reserve	Total
	Note	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 July 2022	_	132,143	(133,963)	322	167	(1,331)
Comprehensive income						
Loss for the period		-	(20,390)	-	-	(20,390)
Other comprehensive income						
Exchange differences on translation of foreign operations		-	-	24	-	24
Total comprehensive loss for period		-	(20,390)	24	-	(20,366)
Transactions with owners, in their capacity as owners and other transfers						
Shares issued during the period	19	-	-	-	-	-
Transaction costs	19	-	-	-	-	-
Employee share-based payments		-	83	-	(83)	-
Movement during the period	20	-	-	-	(84)	(84)
Total transactions with owners and other transfers		-	83	-	(167)	(84)
Balance at 30 June 2023		132,143	(154,270)	346	-	(21,781)

INCENTIAPAY LIMITED AND CONTROLLED ENTITIES CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2023

		Consolidat	ed Group
		2023	2022
	Note	\$'000	\$'000
Cashflows from operating activities			
Receipts from customers		19,209	20,868
Payments to suppliers and employees		(26,110)	(33,763)
Government assistance received		-	676
Interest paid		(44)	(13)
Interest received		43	30
Net cash used in continuing operations	7	(6,902)	(12,202)
Cashflows from investing activities			
Purchase of property, plant and equipment	12	(3)	(53)
Purchase of intangibles	13	(311)	(800)
Proceeds from security deposit	10	131	279
Net cash used in investing activities		(183)	(574)
Cashflows from financing activities			
Proceeds from issue of shares, net of costs	19	-	5,433
Proceeds from borrowings	16	10,500	6,408
Payment of lease liabilities	15	(910)	(958)
Borrowing costs	15 & 16	(1,649)	(288)
Net cash from financing activities		7,941	10,595
Net increase/(decrease) in cash held		856	(2,181)
Cash and cash equivalents at beginning of financial period		978	3,228
Effects of movements in exchange rates on cash and cash equivalents held		(9)	(69)
Cash and cash equivalents at the end of the financial period in continuing operations	6	1,825	978

The accompanying notes form part of these financial statements $% \left(1\right) =\left(1\right) \left(1$

Notes to the financial statements for the year ending 30 June 2023

Note 1 | Summary of Significant Accounting Policies

Basis of preparation

These general-purpose financial statements for the year ended 30 June 2023 have been prepared in accordance with the Corporations Act 2001, Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board and International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS). Consequently, this financial report is compliant with IFRS. IncentiaPay Limited is a listed public Company incorporated and domiciled in Australia. The Company is a for-profit entity for financial reporting purposes under Australian Accounting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

Except for cash flow information, the financial statements have been prepared on an accruals basis and are based on historical costs, modified where applicable by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

These audited consolidated financial statements were authorised for issue on 31 August 2023.

Going concern

The consolidated financial report has been prepared on a going concern basis, which contemplates the continuation of normal business operations and the realisation of assets and settlement of liabilities in the normal course of business.

On 30 June 2023 the Group had cash on hand of \$1.82 million, net liabilities of \$21.7 million and a net current asset deficiency of \$3.8 million. During the year ended 30 June 2023, the Group incurred a net loss before tax from continuing operations of \$20.3 million and incurred net cash outflows from operating activities of \$6.9 million. Net cash outflows in this year had reduced significantly compared to the previous year.

The Directors have prepared cash flow forecasts for the period from 1 July 2023 to 30 September 2024 that support the ability of the Group to continue as a going concern.

The ongoing operations of the Group is critically dependent upon the Group continuing to access the Suzerain and related parties financing facilities, the success of the revenue growth strategies, the success of the CLO business venture, and maintaining the projected cost base.

As of 30 June 2023, the Group had undrawn financing facilities from Suzerain and related parties totalling \$6.0 million. See note 16 for further information. This undrawn amount has reduced to \$5.6 million at the date of the approval of this annual financial report. The Group may require further financial support from Suzerain and related parties in addition to the existing facilities.

The Directors have reasonable grounds to believe that the ongoing financial support of Suzerain and its related entities is likely to continue and therefore, the going concern basis on which the financial report has been prepared is appropriate. However, should the Group not meet its cash flow forecasts, which is highly sensitive to assumptions made in respect of revenue performance, maintain a low cost base, and receive further financial support from Suzerain and its related parties beyond what has already been agreed, there is a material uncertainty as to whether the Group will be able to continue as a going concern.

In the event the Group is unable to continue as a going concern, the Group may be required to realise assets at an amount different to that recorded in the statement of financial position, settle liabilities other than in the ordinary course of business and make provision for other costs which may arise.

(a) Principles of consolidation

The consolidated financial statements incorporate all of the assets, liabilities and results of the parent IncentiaPay Limited and all of its subsidiaries (also referred to as "the Group"). Subsidiaries are entities the parent controls. The parent controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The assets, liabilities and results of all subsidiaries are fully consolidated into the financial statements of the Group from the date on which control is obtained by the Group. The consolidation of a subsidiary is discontinued from the date that control ceases. Inter-company transactions, balances and unrealised gains or losses on transactions between group entities are fully eliminated on consolidation.

Accounting policies of subsidiaries have been adjusted where necessary to ensure uniformity of the accounting policies adopted by the Group

(b) Foreign currency transactions and balances

<u>Functional and presentation currency</u>

The functional currency of each of the Group's entities is measured using the currency of the primary economic environment in which that entity operates. The preliminary consolidated financial statements are presented in Australian dollars, which is the parent entity's functional currency.

Notes to the financial statements for the year ending 30 June 2023

<u>Transactions and balances</u>

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are translated at the year-end exchange rate. Non-monetary items measured at historical cost continue to be carried at the exchange rate at the date of the transaction. Non-monetary items measured at fair value are reported at the exchange rate at the date when fair values were determined.

Exchange differences arising on the translation of monetary items are recognised in profit or loss, except where deferred in equity as a qualifying cash flow or net investment hedge.

Exchange differences arising on the translation of non-monetary items are recognised directly in other comprehensive income to the extent that the underlying gain or loss is recognised in other comprehensive income. Otherwise, the exchange difference is recognised in profit or loss.

Group companies

The financial results and position of foreign operations, whose functional currency is different from the Group's presentation currency, are translated as follows:

- Assets and liabilities are translated at exchange rates prevailing at the end of the reporting period;
- Income and expenses are translated at average exchange rates for the period; and
- Retained earnings are translated at the exchange rates prevailing at the date of the transaction.

Exchange differences arising on translation of foreign operations with functional currencies other than Australian dollars are recognised in other comprehensive income and included in the foreign currency translation reserve in the Statement of Financial Position. The cumulative amount of these differences is reclassified into profit or loss in the period in which the Group disposes of the operation.

(c) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the relevant taxation authority.

Receivables and payables are stated exclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the relevant taxation authority is included with other receivables or payables in the Statement of Financial Position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the relevant taxation authority are presented as operating cash flows included in receipts from customers or payments to suppliers.

(d) Comparative figures

(e)

(f)

The Group has consistently applied its accounting policies to all periods presented in these consolidated financial statements.

Rounding of amounts

The parent entity has applied the relief available to it under ASIC Instrument 2016 / 191. Accordingly, amounts in the preliminary consolidated financial statements and Directors' report have been rounded off to the nearest \$1,000.

Critical acccounting estimates and judgements

The Directors' estimates and judgments are incorporated into the financial statements and are based on historical knowledge and the best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and from within the Group.

(g) Economic outlook impacts on the Group's estimates and judgements

Given the recent Entertainment sales trends and economic variables such as cost of living, inflation and interest rates, the Group has considered the potential impacts on carrying values of assets and liabilities and potential liabilities. Other than adjusting events that provide evidence of conditions that existed at the end of the reporting period, the impact of events that arise after the reporting period will be accounted for in future reporting periods.

Notes to the financial statements for the year ending 30 June 2023

Processes applied

As a consequence of the Group's trend in reported revenue and recent changes to key economic variables, management have considered and/or performed the following:

- Re-evaluated whether there were any additional areas of judgement or estimation uncertainty beyond what has been disclosed above in the going concern assumption.
- Updated its economic outlook principally for the input into the impairment analysis of financial and non-financial asset classes and disclosures.
- Reviewed external market communications to identify other economic related impacts.
- Considered the impact of recent economic variables on the Group's financial statement disclosures.
- Reviewed industry-based forecasts and commentary related to the hospitality, travel and leisure industries as to the likely increase and growth in travel and hospitality sectors over the next 3 to 5 years.
- Considered the view that given the increase in inflation the Entertainment membership is designed to provide the ability for consumers
 to utilise hospitality dining venues with discounts and value options during this time.

Key judgements

Revenue recognition

The Group recognises revenue over time, using a method that reflects the manner in which its obligations are fulfilled. See note 2.

Lease term

The Group assesses whether it is reasonably certain that an extension option or hold over period will be exercised. Please refer to note 15 for more details on leases.

Number of CGU's

Indefinite and finite life intangible assets are tested at a cash generating unit (CGU) level, which is the smallest level that generates cash inflows that are largely independent from other cash inflows of other assets of the Group. In this case, the CGU's of the Group are considered to be the Entertainment Business and the Seamless Rewards business. This determination of CGU's represents an assessment of the separation of core operating assets and revenue test under accounting standards. No change in the assessment of the number of CGU's has occurred during the financial year.

Goodwill and indefinite life brands are allocated to CGU's, or groups of CGU's, expected to benefit from synergies arising from the acquisition giving rise to the goodwill and brands. Management have assessed that the goodwill (\$10 million) and brands (\$3 million) of the Group are fully allocated to the Entertainment Business CGU. The group recognised total impairment of \$11.6 million during the year which included the goodwill and the brand under Entertainment Business CGU. Please refer note 3 and 13.

Key estimates

Measurement of ECL allowance for trade receivables and contract assets

ECLs are measured at an unbiased, probability-weighted amount, using reasonable and supportable information that is available without undue cost or effort at the reporting date. Refer to note 8.

Deferred tax assets "DTA"

Availability of future taxable profit against which deductible temporary differences and tax losses carried forward can be utilised. Refer to note 4.

Goodwill and other intangibles

The Group assesses impairment at the end of each reporting period for each CGU by evaluating conditions and events specific to the Group that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using the higher of fair value less costs of disposal or value-in-use calculations which incorporate various key assumptions.

Management have undertaken their assessment on the recoverable amount of each CGU which has resulted in impairment of \$11.6 million. This impairment pertains to all of the intangibles within the Entertainment Business CGU as outlined in note 13, and a portion of property, plant and equipment as outlined in note 12.

Further details on the key estimates used in the impairment evaluation in respect of goodwill or other intangibles for the year ended 30 June 2023 can be found in note 13.

Software under development and available for use

Additional costs relating to the Card Linked Offer "CLO" rewards platform project were capitalised during the first half of the year (\$0.3m) and the platform has been transferred to "ready to use" Technology & Software when it was in a condition for use as per the expectations of management. The CLO platform is now being used in the Seamless Rewards business.

As mentioned above, the Entertainment Business CGU saw an impairment of its Ready to use Technology & Software for the year ended 30 June 2023 of \$0.7m.

Notes to the financial statements for the year ending 30 June 2023

Ready to use Technology & Software assets (which solely comprised of the CLO rewards platform) were amortised in accordance with the company accounting policies and resulted in an amortisation charge of \$0.288 million for the year ended 30 June 2023. Management assessed a useful life of 9 years was appropriate with reference to the nature and use of the CLO rewards platform.

Further details on software under development and available for use can be found in note 13.

Note 2 | Revenue

Accounting policy

Revenue from contracts with customers

Other than for a limited number of exceptions, including leases, the revenue model in AASB 15 applies to all contracts with customers as well as non-monetary exchanges between entities in the same line of business to facilitate sales to customers and potential customers.

The core principle of the Standard is that an entity recognises revenue to depict the transfer of promised goods or services to customers at an amount that reflects the consideration to which the entity expects to be entitled in exchange for the goods or services. To achieve this objective AASB 15 provides the following five-step process:

- Identify the contract(s) with a customer;
- Identify the performance obligations in the contract(s);
- Determine the transaction price;
 - Allocate the transaction price to the performance obligations in the contract(s); and

Recognise revenue when (or as) the performance obligations are satisfied. The Entertainment membership is a digital product that incorporates a rolling subscription period. The subscription period commences when the membership is activated and expires after a period of between 3 to 24 months, depending on the

applicable period of the membership type. Sometimes promotions could see memberships with special subscription periods.

The Group satisfies its obligations as services are rendered to members during the period of membership. Benefits must be provided constantly throughout the period and Entertainment Publications has concluded that a straight-line basis is the most appropriate method.

The following table provides information about the nature and timing of the satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies.

Type of services	Nature and timing of satisfaction of performance obligations and revenue recognition policies
Fee income – Paid advertising	Revenue from Entertainment Publications marketing and merchant support fees through the placement of advertisements and the distribution of offers and promotions on behalf of businesses to members is recognised at point in time when the advertisement or offer is placed, distributed and invoiced. Revenue from the successful promotion of merchant offers is recognised when the transaction occurs which evidences the take up of the promotion.
Fee income – Travel booking	Revenue from commission receivable for bookings are recognised at point in time when the bookings are made, and it is paid for. Members have access to a range of discounts and deals from hotels, airlines and car rental companies through the Group's platform through which the Group acts as an agent on behalf of the hotels, airlines and car rental companies.
Membership subscriptions	On commencement of memberships, Entertainment Publications enters into a performance obligation to deliver benefits in the form of special offers, discounts, promotions and booking facilities to members during the period of membership when revenue is recognised over time. A contract liability is recognised for unearned revenue for performance obligations to members that have not yet been satisfied. Payment for membership is made prior to the commencement of membership. Revenue earned through Gift with purchase promotions is treated slightly different. The group calculates the stand alone value of the gift and recognises that portion upfront and the remaining stand alone value of the memberships sold during this promotion is recognised over the life of the membership.
Enterprise sales	Entertainment Publications enters into contracts with corporate customers to develop a program of special offers, discounts, promotions and booking facilities for their customers or employees over the period of time applicable in the contract. Entertainment Publications has taken the view that the performance obligations defined in the contract should be bundled into one performance obligation centred around access to the program of benefits and revenue is recognised over the term of the contract.
Seamless Rewards - Success Fee	Under the Seamless Rewards program, the Seamless Rewards business receives transaction-linked revenue each time a cardholder transacts using a linked card at a Seamless Rewards merchant and that revenue earned is recognised in full as the performance obligation has been met.
Merchant Management Services	Seamless Rewards earns revenue from managing partners' existing merchants and also

Notes to the financial statements for the year ending 30 June 2023

Type of services	Nature and timing of satisfaction of performance obligations and revenue recognition policies
	onboarding new merchants on their behalf. In order to ensure that the revenue is recognised over time, in a manner that depicts the entity's performance against the targets and obligations, management has decided to recognise revenue on a straight-line basis as the services are performed on an ongoing basis during the term of contract period.
Gift card sales	Revenue from the sale of gift cards to members is recognised at a point in time when the gift card is provided to the customer, and it is paid for. The Group is a principal in these transactions as it purchased the gift cards and obtains full control of them before selling them to members.

Payment terms are highly varied for the different sources of revenue, different customers and contract terms are individually negotiated.

Revenue from government grants

Revenue from government grants is recognised when there is reasonable assurance that the Group will comply with the conditions attaching to them and the grants will be received.

Government assistance received in FY2022 relates to JobSaver payments received during the first half of the year, in addition to an amount relating to COVID-19 business grants. Nothing has been received during the FY2023.

	Consolidated Group			
			2022	
<i>)</i>		\$'000	\$'000	
Fee income – Paid advertising		863	729	
Fee income – Travel booking		24	32	
Membership subscriptions		6,191	7,812	
Enterprise sales		1,945	2,610	
Gift card sales		8,051	8,607	
Seamless Rewards Success Fee		28	-	
Merchant Management Services		26	-	
Revenue from contracts with customers		17,128	19,790	
Government assistance ¹		-	676	
Other income ²		78	124	
		43	30	
Interest received		43	30	
Total revenue and other income		17,249	20,620	
,	e sublease for the previous S	17,249 ails, please refer to the pol	20,620 icy section of the re	
Total revenue and other income The Government assistance received in FY22 relates mainly to the JobSo Other income consists predominantly of the outgoings component of th		17,249 ails, please refer to the pol sydney Head Quarters and	20,620 icy section of the red Harrington Street.	
Total revenue and other income The Government assistance received in FY22 relates mainly to the JobSo Other income consists predominantly of the outgoings component of the	e sublease for the previous S	17,249 ails, please refer to the policydney Head Quarters and	20,620 icy section of the red Harrington Street.	

		2023
ontract balances	Note	\$'000
ade receivables	8	368
ncluded in 'Trade and other receivables') contract liabilities	17	3,823

The contract liabilities primarily relate to the advance consideration received from members for subscriptions and Enterprise customers, for which revenue is recognised over time. See note 17 for details.

Notes to the financial statements for the year ending 30 June 2023

Note 3 | Expenses

Loss before income tax from continuing operations includes the following significant expenses:

\geq			Consolidated Group	
			2023	2022
		Note	\$'000	\$'000
	Direct expenses of providing services			
	Amortisation of deferred commission	10	1,049	1,516
	Enterprise book printing		9	7
	Gift cards		7,811	8,371
	Other		483	257
	Total		9,352	10,151
114	Bad debts written off			
	Movement in expected credit losses	8	46	(33)
	Total		46	(33)
Π,	Employee expenses			
	Employee related expenses		9,027	12,596
	Total		9,027	12,596
	Building occupancy expense			
	Variable lease expense		399	247
	Total		399	247
	Marketing expenses			
	Marketing expenses		1,292	973
(Total		1,292	973
	Website and Communication			
	Website and communication		1,219	2,270
	Total		1,219	2,270
	Finance costs			
=	Finance costs on borrowings	16	2,127	763
	Interest expense on lease liabilities	15	40	91
$U_{\rm I}$	Other finance costs		44	65
	Total		2,211	919
	Depreciation and amortisation expense			
114	Plant & equipment	12	229	359
	Intangibles	13	288	676
	Right-of-use assets	11	22	136
	Total		539	1,171
	Impairments			
	Leasehold Improvements	12	234	-
	Goodwill	13	7,657	2,434
	Brand name & international rights	13	3,000	-
	Intangible assets	13	714	1,181
	Total		11,605	3,615

Direct expenses of providing servicesDirect expenses are predominantly made up of sales commission paid to fundraiser partners and gift card expenses. Sales commission paid to fundraiser partners for the sale of Entertainment memberships is an incremental cost of obtaining contracts with customers and is initially recognised as a prepayment on the balance sheet, and subsequently amortised as an expense through the income statement in line with the recognition of revenue from associated membership sales.

Gift cards expenses represents the cost of gift cards sold to members. Some gift cards are held as inventory first, prior to being sold, and others are acquired from third parties at the time of the transaction with instantaneous transfer to the buyer members. Unsold gift cards at balance date are classified as inventory and carried on the balance sheet.

Bad debts written off

Movement in expected credit losses relates to the loss allowance adjustment to update the expected credit loss allowance at year end. See note 8 for details.

Notes to the financial statements for the year ending 30 June 2023

Employee expenses

The main reason for the reduction in employee expenses is the significant cost rationalisation initiatives implemented by the company, previously announced to the ASX on 25 July 2022, which included a reduction of resources – both payroll and project-based contracting staff with an aim at delivering annualised cost savings of more than \$4 million from the FY22 base.

Impairment of intangible assets

See note 13.

Depreciation and Amortisation expense

Depreciation of Plant & equipment relates to leasehold improvements and office equipment. Amortisation of intangibles relates to software assets. Amortisation of right-of-use assets relates to offices and office equipment assets recognised in accordance with AASB 16.

The reduced depreciation expense in FY2023 for Plant & Equipment can be ascribed to the impairment at 31 December 2022 of Leasehold assets.

The reduced amortisation expense in FY2023 for Intangibles is a direct result of impairments raised against Entertainment's Software Intangibles at the end of FY2022 and also further impairments at 31 December 2022.

The reduced depreciation expense in FY2023 for Right of use assets is due to the conclusion of Office & Equipment leases for Entertainment Publications during FY2022 and also the conclusion of an Equipment lease in IncentiaPay FY2023.

Building occupancy expense

Building and occupancy expenses represent variable lease payments related to leases that have not been incorporated into the measurement of lease liabilities. The increase is due to increased payments for the Sydney Spring Street office in FY2023. The Sydney office has been relocated and will see reduced rent payments in FY2024.

Marketing expenses

Marketing expenses generally relate to costs incurred by the company to execute its marketing strategy which includes expenses such as media cost for paid advertising on the internet, marketing software utilised to help achieve the marketing strategy and outsourcing aspects of the process to specialised online marketing agencies.

The increase in FY2023 is mainly due to increased marketing spend to drive sales & member acquisitions.

Website and communication expenses

Website and communication costs generally relates to costs incurred by the company to host our technology & software in a safe and secure environment.

The decrease in FY2023 expenditure is mainly due to reduced hosting costs as part of IT realignment and also the retirement of old legacy platforms which in turn then resulted in less monthly platform fees being paid to third parties.

Finance costs on borrowings

The increase in finance costs on borrowings is due to more interest & admin fees on the New Gold Coast Holdings Limited loan facility. New Gold Coast Holdings Limited agreed to a deferral of interest payments on the facility until 31 December 2024. More details can be seen in note 16.

Note 4 | Income tax

Accounting policy

The income tax expense for the year comprises current income tax expense and deferred tax expense.

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities are measured at the amounts expected to be paid to the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year.

Current and deferred income tax expense is charged outside profit or loss when the tax relates to items that are recognised outside profit or loss.

Except for business combinations, no deferred income tax is recognised from the initial recognition of an asset or liability, where there is no effect on accounting or taxable profit or loss.

Notes to the financial statements for the year ending 30 June 2023

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability..

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

In the current circumstances, the Group do not believe that sufficient taxable profit will be available in the short term to utilise the carry forward tax losses.

The Group has considered the following factors:

- There is a history of tax losses being incurred over the past few years.
 - Management is forecasting further taxable losses again for FY2024.
- Whilst assessable income is forecast in future periods, it is not sufficiently large enough to generate taxable income that will fully utilise the carry forward tax losses (Per 30 June 2022 Income Tax Return, \$71,134,359) in the near term.
- The accounting standard requirement is for there to be convincing evidence to support the recognition of deferred tax assets where the entity incurs losses.

Accordingly, the Group has not recognised a deferred tax asset at 30 June 2023.

Tax consolidation group

Incentiapay (the head entity) and its wholly owned Australian subsidiaries implemented the tax consolidation legislation.

On adoption of the tax consolidation legislation, the entities in the tax consolidated group entered into a tax sharing and funding agreement which, in the opinion of the directors, limits the joint and several liability of the wholly-owned subsidiaries in the case of a default by the head entity.

This agreement provides that the wholly-owned subsidiaries will continue to fully compensate Incentiapay for any current tax payable assumed and be compensated by Incentiapay for any current tax receivable and deferred tax assets relating to unused tax losses or

		Consolidat	ed Group
	Note	2023 \$'000	2022 \$'000
a) The components of income tax (expense)/income comprise:			
Current tax		-	-
Deferred tax		-	-
Income tax benefit/(expense)		-	-
b) Numerical reconciliation of income tax expense to prima facie tax payable			
Loss from continuing operations before income tax expense		(20,390)	(15,631)
The prima facie tax payable on profit from ordinary activities before income tax is reconciled to income tax as follows:			
Prima facie tax payable (benefit) on profit from ordinary activities before income tax at domestic statutory rate of 30% (2022: 30%)		(6,117)	(4,689)
Add/(less) tax effect of:			
Permanent differences		3,316	1,069
Temporary differences		(29)	(2,050)
Unrecognised tax losses		2,830	5,670
Unders/(overs) from prior periods		<u>-</u>	<u> </u>
Income tax (benefit)/expense		-	-

Notes to the financial statements for the year ending 30 June 2023

No tax losses were recognised for the financial year. This income tax benefit arising from tax losses will only be realised if:

- the Group derives future assessable income of a nature and of an amount sufficient to enable the Group to benefit from the deductions for the losses to be realised;
- the Group continues to comply with the conditions for deductibility imposed by tax legislation; and
- no changes in tax legislation adversely affect the Group in realising the benefit from the deductions for the losses.

c) Deferred tax

The movement analysis for deferred tax assets and liabilities has not been presented due to the derecognition of deferred tax balances resulting in no current or comparative amounts on the Statement of Financial Position.

The Group has estimated unutilised tax losses of \$74m. Additionally there are other deductible temporary differences resulting in a net potential deferred tax asset position for the Group of approximately \$0.5m, calculated using the prevailing rate of Australia corporation tax of 30% for the Group.

After considering the above, the Group previously determined that these deferred tax assets will not be recognised as it is uncertain whether future taxable profits in the foreseeable future will be sufficient to utilise the losses. Current projections indicate a return to profitability in the longer term however given the levels of uncertainty with respect to economic recovery, and growth in the Group's profitability, it is not sufficiently convincing for the purposes of recognition of these tax losses.

(P)	Consolidated Group	
d) Current tax	2023 \$'000	2022 \$'000
Income tax payable	-	-

	Consolida	ted Group
a) Franking account	2023	2022
a) Franking account	\$'000	\$'000
Balance of franking account at year end adjusted for franking credits arising from:	6,493	6,493
Payments of income tax	-	-
FRANKING CREDITS AVAILABLE FOR SUBSEQUENT FINANCIAL YEAR	6,493	6,493

d) Current tax	2023 \$'000	2022 \$'000
ncome tax payable		-
ote 5 Dividends, earnings per share and franking credit		
	Consolidate	ed Group
a) Frankling and south	2023	2022
a) Franking account	\$'000	\$'000
Balance of franking account at year end adjusted for franking credits arising rom:	6,493	6,493
Payments of income tax	-	-
FRANKING CREDITS AVAILABLE FOR SUBSEQUENT FINANCIAL YEAR	6,493	6,493
redits is dependent upon the ability to declare dividends. In accordance with th	e tax consolidation le	egislation, Incentiapo
he Directors have advised that they do not intend to declare dividends for the 20 credits is dependent upon the ability to declare dividends. In accordance with the head entity in the tax consolidated group has also assumed the benefit of \$6.	e tax consolidation le .5m (2022: \$6.5m) fran	egislation, Incentiapo
redits is dependent upon the ability to declare dividends. In accordance with th	e tax consolidation le .5m (2022: \$6.5m) fran	egislation, Incentiapo Iking credits.
credits is dependent upon the ability to declare dividends. In accordance with th	ne tax consolidation le .5m (2022: \$6.5m) fran Consolida	egislation, Incentiapo aking credits.
redits is dependent upon the ability to declare dividends. In accordance with the head entity in the tax consolidated group has also assumed the benefit of \$6.	e tax consolidation le .5m (2022: \$6.5m) fran Consolida 2023	egislation, Incentiapo iking credits. ted Group
redits is dependent upon the ability to declare dividends. In accordance with th	e tax consolidation le .5m (2022: \$6.5m) fran Consolida 2023	egislation, Incentiapo iking credits. ted Group
predits is dependent upon the ability to declare dividends. In accordance with the head entity in the tax consolidated group has also assumed the benefit of \$6. b) Reconciliation of earnings to profit or loss	e tax consolidation le .5m (2022: \$6.5m) fran Consolida 2023 \$'000	egislation, Incentiapo iking credits. ted Group 2022 \$1000
credits is dependent upon the ability to declare dividends. In accordance with the head entity in the tax consolidated group has also assumed the benefit of \$6. (b) Reconciliation of earnings to profit or loss Loss for the period from continuing operations	ce tax consolidation le .5m (2022: \$6.5m) fran Consolida 2023 \$1000 (20,390)	egislation, Incentiapoliking credits. ted Group 2022 \$'000
by Reconciliation of earnings to profit or loss Loss for the period from continuing operations EARNINGS USED TO CALCULATE BASIC EPS Weighted average number of ordinary shares outstanding during the year	c tax consolidation le .5m (2022: \$6.5m) fran Consolida 2023 \$'000 (20,390) (20,390)	egislation, Incentiapo iking credits. ted Group 2022 \$'000 (15,631)

Of the 38,771,277 ordinary shares issued on 9 October 2020 at a price of \$0,03 each under the loan funded shares plan, 33,784,610 are still in escrow and as such not included in the weighted average number of ordinary shares as they are treated as in substance options for accounting purposes and would be considered anti-dilutive in nature.

Notes to the financial statements for the year ending 30 June 2023

Note 6 | Cash and cash equivalents

Accounting policy

Cash and cash equivalents include cash on hand, deposits available on demand with banks and other short-term highly liquid investments with original maturities of three months or less. Bank overdrafts, if any, are reported within short-term borrowings in current liabilities in the Statement of Financial Position.

	Consolidated Group		
	2023	2022	
	\$'000	\$'000	
Cash at bank and on hand	1,825	978	
TOTAL CASH AND CASH EQUIVALENTS	1,825	978	
RECONCILIATION OF CASH			
Cash at the end of the financial year as shown in the statement of cash flows is reconciled to items in the statement of financial position as follows			
Cash and cash equivalents	1,825	978	
TOTAL CASH AND CASH EQUIVALENTS	1,825	978	

Note 7 | Cash flow information

	Consolidated Group		
	2023 \$'000	2022 \$'000	
RECONCILIATION OF LOSS AFTER INCOME TAX TO NET CASH FLOW FROM OPERATIONS			
Loss after income tax	(20,390)	(15,631	
Cash flows excluded from profit attributable to operating activities	-	167	
Non-cash flows in loss			
Amortisation-intangibles	288	676	
Depreciation-property plant and equipment	229	359	
Depreciation-right-of-use	22	136	
Impairment of Intangibles and Leasehold Improvements in continuing operations	11,605	3,615	
Share based payment expense	(167)	(195)	
Net interest included within Financing Activities	2,211	919	
Changes in assets and liabilities, net of effects of purchase and disposal of subsidiaries			
(Increase)/decrease in trade receivables	668	240	
(Increase)/decrease in prepayments	357	466	
(Increase)/decrease in inventories	129	(45)	
Increase/(decrease) in trade payables and accruals	(2,051)	(1,371)	
ncrease/(decrease) in deferred income	582	(1,317)	
Increase/(decrease) in income taxes payable	-		
Increase/(decrease) in provisions	(385)	(221)	
CASH FLOW USED IN OPERATING ACTIVITIES	(6,902)	(12,202)	

Notes to the financial statements for the year ending 30 June 2023

Reconciliation of liabilities arising from cash flows from financing activities

	Interest bearing loan	Additional growth operational facility	Lease liabilities	Transformational Capital Facility	NZ Business Cashflow Loan	New Gold Coast Holdings Loan	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
BALANCE AS AT 30 JUNE 2021	571	2,800	2,178	1,208	28	-	6,785
Drawn down	-	728	-	-	-	5,680	6,408
Repayment or amortised	-	-	(958)	-	-	-	(958)
Admin fees	-	-	-	-	-	73	73
Interest paid	-	-	(91)	(157)	-	(16)	(264)
Interest expenses	62	61	91	157	-	326	697
Line fees paid	-	-	-	(24)	-	-	(24)
Line fees	-	29	-	24	-	34	87
Loan converted to equity	-	(3,434)	-	-	-	-	(3,434)
BALANCE AS AT 30 JUNE 2022	633	184	1,220	1,208	28	6,097	9,370
Balance as 1 July 2022	633	184	1,220	1,208	28	6,097	9,370
Drawn down	-	-	-	-	-	10,500	10,500
Repayment or amortised	-	-	(910)	-	-	-	(910)
Admin fees paid	-	-	-	-	-	(468)	(468)
Admin fees	-	-	-	-	-	394	394
Interest paid	-	-	(40)	(150)	-	(783)	(973)
Interest expenses	66	-	40	150	-	1,493	1,749
Line fees paid	-	(184)	-	(24)	-	-	(208)
Line fees	-	-	-	24	-	-	24
Loan repaid	-	-	-	-	(9)	-	(9)
BALANCE AS AT 30 JUNE 2023	699	-	310	1,208	19	17,233	19,469

Note 8 | Trade and other receivables

Accounting policy

Trade and other receivables include amounts due from customers for goods sold and services performed in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

Trade and other receivables are initially 52ecognized at fair value, less any provision for loss allowance.

Notes to the financial statements for the year ending 30 June 2023

	Consolidated	d Group
	2023 \$'000	2022 \$'000
Current		
Trade receivables	368	735
Provision for loss allowance	(116)	(70)
Net trade receivables	252	665
Sublease rent receivable ¹	102	420
Other receivables	268	141
TOTAL CURRENT TRADE AND OTHER RECEIVABLES	622	1,226
Non-current		
Sublease rent receivable ¹	-	102
TOTAL NON-CURRENT TRADE AND OTHER RECEIVABLES	-	102

Sublease Sydney office rent receivable. See note 11 for details.

Movement in the provision for loss allowance of receivables is as follows:

	Opening balance 1/07/2022	Loss allowance adjustment for year	Amounts written off	Closing balance 30/06/2023
Ψ	\$'000	\$'000	\$'000	\$'000
Current trade receivables	(70)	(46)	-	(116)
TOTAL	(70)	(46)	-	(116)
	Opening balance 1/07/2021	Loss allowance adjustment for year	Amounts written off	Closing balance 30/06/2022
())	\$'000	\$'000	\$'000	\$'000
Current trade receivables	(140)	33	37	(70)
TOTAL	(140)	33	37	(70)

The Group impairs the value of individual trade debtors based on an assessment of the credit quality of the customer, the previous trading pattern of the customer and management's assessment of the likely recovery. All trade debtors which are not likely to be recovered are either written off or an impairment for lifetime expected credit losses is 53ecognized. Minimal risk is expected in respect of recoverable which are not written off or provided against. The remainder of receivables, after credit losses, are of high credit quality.

The Group uses a "roll rate" method to calculate expected credit losses for trade receivables from individual customers that is made up of variable mix of number and size of balances. Loss rates are calculated based on the probability of receivables progressing through successive stages of delinquency to write off. Roll rates are calculated using an analysis of how balances change from one month to next until they reach 90 days. Data over the last 12 months was reviewed to determine the level of recovery of those receivables older than 90 days. Combining these two measurements provided the Group with the ability to determine the loss allowance as of 30 June. As a result of recent economic variables such as cost of living, inflation and interest rates, the Group reviewed the expected credit loss allowance and determined that the adjusted loss rate for trade debtors past due over 90 days should be 100%.

On that basis, the expected credit loss allowance as at 30 June 2023 was determined as follows for trade receivables:

Notes to the financial statements for the year ending 30 June 2023

Report category	Days	Adjusted loss rate	Receivables balance as at 30 June 2023	Loss allowanc at 30 June 202
		%	\$'000	\$'000
Current	0-30	9	145	13
Past due 1-30	31-60	5	93	5
Past due 31-60	61-90	21	40	8
Past due 61-90	91-120	100	28	28
Past due over 90	121-150	100	31	31
Greater than over 90 days overdue	Greater than 150	100	31	31
		Total	368	116

Report category	Days	Adjusted loss rate	Receivables balance as at 30 June 2022	Loss allowance at 30 June 2022
,		%	\$'000	\$'000
Current	0-30	3	405	12
Past due 1-30	31-60	7	210	14
Past due 31-60	61-90	9	83	7
Past due 61-90	91-120	100	1	1
Past due over 90	121-150	100	1	1
Greater than over 90 days overdue	Greater than 150	100	35	35
		Total	735	70

The Group has a sublease rent receivable of \$0.1 million for the Sydney office. The sub lessee has provided a bank guarantee of \$0.2 million as a security. Apart from the sublease rent receivable, the Group has no significant concentration of credit risk with respect to any single counterparty or group of counterparties other than those receivables specifically impaired. The class of assets described as "trade and other receivables" are the main source of credit risk related to the Group.

No collateral is held in respect of these exposures and there are no other credit enhancement arrangements. All trade receivables have been investigated and, other than those which have been written off or for which credit losses have been recognised, there are no indicators of poor credit quality for trade receivables. Securities in the form of personal guarantees from directors, or registered mortgages are regularly taken to support customer trading activities.

	Consolidated Group	
	2023 \$'000	2022 \$'000
Gross amount	368	735
Impaired (past due)	(116)	(70)
Total	252	665
Within initial trade terms	132	394
Past due not impaired – 30 days	88	196
60 days	32	75
90 days	-	
90 days +	-	
Total	252	665

Notes to the financial statements for the year ending 30 June 2023

Geographical credit risk

The Group has significant operations in Australia and New Zealand. The Group's exposure to credit risk for trade and other receivables at the end of the reporting period in these regions is as follows:

	Consolidat	Consolidated Group	
	2023 \$'000	2022 \$'000	
Australia	209	629	
New Zealand	43	36	
Total	252	665	

Note 9 | Inventories

Accounting policy

Inventories represent gift cards. These assets are valued at the lower of cost and net realisable value.

	Consolidated Group	
	2023	2022
	\$'000	\$'000
Gift cards held for sale	71	200
TOTAL INVENTORIES	71	200

Note 10 | Other assets

Accounting policy

Other assets relate to prepaid fundraiser commission incurred as a result of the sale of memberships and short-term investments that relate to security deposits for the Harrington Street premises and also the credit card facility. Prepayments are the right to receive future goods or services within the next 12 months.

	Consolidated Group	
	2023 \$'000	2022 \$'000
CURRENT		
Short-term investments ¹	445	576
Prepayments	375	423
Deferred commission ²	326	504
TOTAL OTHER ASSETS	1,146	1,503

Short-term investments are all deposits held with banks.

² Sales commission paid to fundraiser partners for the sale of Entertainment memberships is an incremental cost of obtaining contracts with customers and is initially recognised as a prepayment on the balance sheet, and subsequently amortised as an expense through the income statement in line with the recognition of revenue from associated membership sales.

Notes to the financial statements for the year ending 30 June 2023

	Deferred commissio \$'000
30 JUNE 2022	
Balance as at 1 July 2021	893
Commission deferred	1,127
Amortisation	(1,516)
BALANCE AS AT 30 JUNE 2022	504
30 JUNE 2023	
Balance as at 1 July 2022	504
Commission deferred	871
Amortisation	(1,049)
BALANCE AS AT 30 JUNE 2023	326

Note 11 | Right-of-use assets

Accounting policy

The Group leases offices and equipment. The majority have expired in financial year 2022 except one equipment lease that expired in financial year 2023 and the Harrington Street office which is currently subleased for the remainder of the lease term, which expires in financial year 2024. The Harrington Street office lease will not be extended.

Right-of-use assets relate to leased property that do not meet the definition of investment property and are classified as property, plant and equipment.

Right-of-use assets are initially measured at cost comprising the following:

- The amount of the initial measurement of lease liability (See note 15);
- Any lease payments made at or before the commencement date less any lease incentive received;
- Any initial costs; and
 - Restoration costs.

Right-of-use assets are subsequently measured at cost less any accumulated depreciation and adjustments for remeasurement of the lease liability.

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. An extension option (or periods after termination options) is only included in the lease term if the lease is reasonably certain to be extended (or not terminated). The Group has determined that it will not be exercising the option to renew, as such, an extension option is not included in the calculation. The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value and short-term leases, including certain land and building leases. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

When the Group is an intermediate lessor, it accounts for its interests in the head lease and the sub-lease separately. It assesses the lease classification of a sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. If a head lease is a short-term lease to which the Group applies the exemption described above, then it classifies the sub-lease as an operating lease.

Depreciation of right-of-use assets

The right-of-use asset is depreciated over the shorter of the asset's life and the lease term on a straight-line basis.

Notes to the financial statements for the year ending 30 June 2023

	Consolidated Group	
	2023	2022
	\$'000	\$'000
Land and buildings		
At cost	1,805	1,805
Accumulated depreciation	(1,805)	(1,805)
_Total	-	-
Equipment		
At cost	270	270
Accumulated depreciation	(270)	(248)
Total	-	22
TOTAL RIGHT-OF-USE ASSETS	-	22

Movements in carrying amounts

R		Land and buildings	Equipment	Total
Consolidated G	roup	\$'000	\$'000	\$'000
Balance as at 1 Ju	ly 2021	85	73	158
Depreciation char	ge for the year	(85)	(51)	(136)
BALANCE AS AT 30	JUNE 2022	-	22	22
Balance as at 1 Ju	ly 2022	-	22	22
Depreciation char	ge for the year	-	(22)	(22)
BALANCE AS AT 30	JUNE 2023	-	-	-

	Consolidat	ed Group
	2023 \$'000	2022 \$′000
Variable lease expense	399	247
Interest on lease liabilities	40	91

Amounts recognised in statement of cash flows

	Consolidated Group	
	2023 \$′000	2022 \$'000
Interest on lease liabilities	40	91
Principal element of lease payments	910	958
Total cash flow for leases	950	1,049

Leases as lessor

During the financial year ending 30 June 2021, the Group subleased the office space for Harrington Street for the remaining term of the lease. There were no other factors suggesting that Incentiapay Limited has retained significant risks and rewards associated with the term of the office space for the remaining term of the lease. As a result, the Group has derecognised the whole of the right-of-use asset relating to the remaining period, recognised the present value of the lease payments as lease receivable under the sub-lease (See note

Notes to the financial statements for the year ending 30 June 2023

8) and the difference was recognised in the profit and loss. The Group received \$42,215 interest income relating to subleasing during the reporting period ending 30 June 2023 (2022: \$17,322).

As the Group is still responsible for all of the lease payments relating to the head lease, the lease liability is still recognised in lease liabilities in note 15.

The following table sets out a maturity analysis of lease receivables, showing the undiscounted lease payments to be received after the reporting date.

	Consolidate	ed Group
	2023	2022
	\$'000	\$'000
Not later than 1 year	117	463
Between 2 and 3 years	-	116
Later than 3 years	-	-
Total undiscounted lease receivable	117	579
Unearned finance income	(15)	(57)
Net investment in the lease	102	522

Note 12 | Property, plant and equipment

Accounting policy

Each class of property, plant and equipment is carried at cost or fair value (as indicated) less, where applicable, any accumulated depreciation and impairment losses.

Plant and equipment

Plant and equipment are measured on the cost basis and therefore carried at cost less accumulated depreciation and any accumulated impairment. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised either in profit or loss or as a revaluation decrease if the impairment losses relate to a revalued asset. A formal assessment of recoverable amount is made when impairment indicators are present.

The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not more than the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. Where material, the expected net cash flows are discounted to their present values in determining recoverable amounts. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

The cost of fixed assets constructed within the consolidated group includes the cost of materials, direct labour, borrowing costs and an appropriate proportion of fixed and variable overheads.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss during the financial period in which they are incurred.

Depreciation of plant and equipment

The depreciable amount of all fixed assets including buildings, but excluding freehold land, is depreciated on a straight-line basis over the asset's useful life to the consolidated group. Useful life is taken to commence from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

Estimated useful life for each class of depreciable assets are:

CLASS OF FIXED ASSET	ESTIMATED USEFUL LIFE
Leasehold improvements Plant and equipment	2-4 years 3-5 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if its carrying amount is greater than its estimated recoverable amount.

Notes to the financial statements for the year ending 30 June 2023

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are recognised in profit or loss in the period in which they arise.

	Consolidate	ed Group
	2023	2022
	\$'000	\$'000
Plant and equipment		
At cost	924	922
Accumulated depreciation	(882)	(770)
Total	42	152
Leasehold improvements		
At cost	1,926	1,926
Accumulated depreciation	(1,926)	(1,575)
Jotal	-	351
TOTAL PROPERTY, PLANT AND EQUIPMENT	42	503

Movements in carrying amounts

Movements in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year are set out below.

	Plant and equipment	Leasehold improvements	Total
Consolidated Group	\$'000	\$'000	\$'000
Balance as at 1 July 2021	205	606	811
Additions	53	-	53
Disposals	(3)	-	(3)
Depreciation expense	(103)	(255)	(358)
BALANCE AS AT 30 JUNE 2022	152	351	503
Balance as at 1 July 2022	152	351	503
Additions	3	-	3
Disposals	(1)	-	(1)
Impairment	-	(234)	(234)
Depreciation expense	(112)	(117)	(229)
BALANCE AS AT 30 JUNE 2023	42	-	42

¹ The leasehold assets and make good provision for a lease the Company is subletting has been impaired by \$234k due to the lease terminating in October 2023 and management's view of the recoverable value of the asset.

Note 13 | Intangible assets

Accounting policy

Goodwill

Goodwill is carried at cost less any accumulated impairment losses. Goodwill is calculated as the excess of the sum of the following items, over the acquisition date fair value of net identifiable assets acquired:

- the consideration transferred;
- any non-controlling interest (determined under either the full goodwill or proportionate interest method); and
- the acquisition date fair value of any previously held equity interest.

Notes to the financial statements for the year ending 30 June 2023

The acquisition date fair value of the consideration transferred for a business combination plus the acquisition date fair value of any previously held equity interest shall form the cost of the investment in the financial statements.

Fair value re-measurements in any pre-existing equity holdings are recognised in the profit or loss in the period in which they arise. Where changes in the value of such equity holdings had previously been recognised in other comprehensive income, such amounts are recycled to profit or loss.

Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill is tested for impairment at least annually and/or when other indicators of impairment exist and is allocated to the Group's cash-generating units or groups of cash-generating units, ("CGUs"). These CGUs represent the lowest level at which goodwill is monitored but are not larger than an operating segment. Gains and losses on the disposal of an entity include the carrying amount of goodwill of the entity that has been sold. Changes in the ownership interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions and do not affect the carrying amounts of goodwill.

Technology, web development and database assets

Technology and software assets acquired separately are capitalised at cost. Where the technology and software asset has been acquired as part of a business acquisition, these assets are recognised at fair value as at the date of acquisition.

Amounts capitalised as part of internally-developed intellectual property include the total cost of any external services and labour costs directly attributable to development. Management judgement is involved in determining the appropriate internal costs to capitalise and the amounts involved. Research costs are expensed as incurred.

The useful lives of these assets are then assessed to be either finite or indefinite. Assets with a finite life are amortised over that life with the expense being recognised in the profit and loss. Expenditure on the development of technology and software assets are capitalised until the software is ready for use and then amortised over their expected useful life of 9 years (namely the CLO rewards platform which is the remaining asset in use). The total cost of the "ready for use" asset is based on the costs capitalised monthly. Any additional costs capitalised to the "ready for use" asset, are only those that will extend future economic benefits, and as such, will attract immediate amortisation.

These assets are tested for impairment at least annually as part of the value in use analysis associated with the cash-generating unit.

Brand names and international rights

The brand names and international rights were acquired in a separate transaction. These assets are recognised using the cost model, which requires an intangible asset to be recorded at cost less any accumulated amortisation and any accumulated impairment losses.

These intangible assets have been assessed as having an indefinite useful life as neither brand names nor international rights are subject to contractual or statutory time limits. There is no foreseeable limit to the period over which the asset is expected to generate net cash inflows. As a result, no amortisation will be charged.

These assets are tested for impairment at least annually, either individually or within a cash-generating unit.

Impairment of assets

At the end of each reporting period, the Group assesses whether there is any indication that an asset may be impaired. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another Standard (e.g. in accordance with the revaluation model in AASB 116: Property, Plant and Equipment). Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other Standard.

Impairment testing is performed at least annually for goodwill, intangible assets with indefinite lives and intangible assets not yet available for use.

Notes to the financial statements for the year ending 30 June 2023

			_		olidated Group	
				2023	2022	
				\$'000	\$'000	
Goodwill						
Cost				31,199	31,19	9
Accumulated impair	ment losses			(31,199)	(23,54	2)
Total				-	7,657	7
Technology and soft	vare					
Cost				10,265	9,203	3
Accumulated amorti	sation and imp	airment losses		(9,291)	(8,289	?)
Total				974	914	
Software under deve	lopment					
Cost				-	751	
Accumulated amorti	sation and imp	airment losses		-	-	
Total					751	
Purchased brand nar	nes and interno	ational rights				
Cost				3,000	3,000)
Accumulated impair	ment losses			(3,000)		
Total				-	3,000	
Other intangibles						
Cost				-		
Accumulated amorti	sation			-	-	
Total				-		
TOTAL INTANGIBLES				974	12,32	2
	Goodwill	Technology and software	Software under development	Brand name & international rights	Other intangibles	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance as at 1 July 2021	10,091	1,814	908	3,000	-	15,813
Additions-internally developed	-	-	800	-	-	800
Transfers ¹	-	647	(647)	-	-	-
Amortisation charge	-	(676)	-	-	-	(676)
Impairment	(2,434)2	(871) ³	(310)3	-	-	(3,615)
BALANCE AS AT 30 JUNE 2022	7,657	914	7514	3,000	-	12,322
Balance as at 1	7 657	914	751	3,000	_	12 322

	Goodwill	Technology and software	Software under development	Brand name & international rights	Other intangibles	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance as at 1 July 2021	10,091	1,814	908	3,000	-	15,813
Additions-internally developed	-	-	800	-	-	800
Transfers ¹	-	647	(647)	=	-	-
Amortisation charge	-	(676)	-	-	-	(676)
Impairment	(2,434)2	(871) ³	(310)3	-	-	(3,615)
BALANCE AS AT 30 JUNE 2022	7,657	914	7514	3,000	-	12,322
Balance as at 1 July 2022	7,657	914	751	3,000	-	12,322
Additions-internally developed	-	-	311	-	-	311
Transfers ⁶	-	1,062	(1,062)	-	-	-
Amortisation charge	-	(288)	-	-	-	(288)
Impairment	(7,657) 5	(714) ⁵	-	(3,000) 5	<u>-</u>	(11,371)
BALANCE AS AT 30 JUNE 2023	-	974	-	-	-	974

Notes to the financial statements for the year ending 30 June 2023

- ¹ Technology Transformation Projects were allocated to Technology and software when they were in a condition for use as per the expectations of management. These costs included estimates covering the amount of time resources were allocated to key project components. They were amortised in accordance with the company accounting policies.
- $^{\rm 2}$ Goodwill was impaired following the value in use calculation performed as at 30 June 2022.
- ³ During the previous reporting period, the Group terminated the partnership with a key technology platform provider and has moved to an alternative open-source platform, as such the related work in software under development was impaired, \$310k. The group also reviewed existing technology and impaired certain assets which became redundant amounting to \$871k, due to investment in newer technology solutions.
- ⁴The remaining \$751k in Software under development at 30 June 2022 relates to the groups Card Linked Offer rewards platform which has been transferred to Technology and Software on 30 September 2022.
- 3-Following the value in use calculation as at 31 December 2022, all intangible assets in the Entertainment CGU have been impaired.
- 6 On 30 September 2022, the groups Card Linked Offer rewards platform was transferred to Technology and software when it was in a condition for use as per the expectations of management.

Assessment of cash-generating units (CGU's)

Indefinite and finite life intangible assets are tested at a cash generating unit (CGU) level, which is the smallest level that generates cash inflows that are largely independent from other cash inflows of other assets of the Group. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the CGU to which the asset belongs. Identification of CGU's involves judgement. In this case, the CGU's of the Group are considered to be the Entertainment Business and the new Seamless Rewards business.

Current market conditions, brought on by factors such as economic activity, inflation, cost of living and interest rates, as well as the downward trend related to revenue and operating profit, has triggered an assessment on whether the carrying value of the Group's goodwill and other non-current assets associated with the Group's "core products" in the Entertainment Business CGU, may be impaired. These product lines are at a higher risk of impairment due to the reliance on an improvement in consumer sentiment evidence through increased spending on hospitality and leisure activities, Merchant honouring offers, inflation and cost of living kept under control, and the success of the Company's short-term investments i.e. marketing.

The recoverable amount of the Entertainment Business CGU is determined based on a value-in-use calculation, covering a detailed five-year forecast, followed by an expected cash flow for the unit's remaining useful life using the growth rates determined by management. Where appropriate the value of any proposed sale of cash-generating units has been considered and the model includes a sensitivity analysis allowing for a range of growth rates.

Allocation of goodwill and indefinite life assets to CGU's

Goodwill and Brand and International Rights in the Entertainment CGU has been impaired to \$nil, intangible assets in the Seamless Rewards CGU has been recorded as 'software assets'.

A summary of the goodwill and brands allocated to each CGU for the period ended 30 June 2023, post impairment charges, is presented below:

	Entertainment Business CGU \$'000	Seamless Rewards CGU \$'000	Total \$'000
Goodwill	-	-	-
Brands and international rights	-	-	-
BALANCE AS AT 30 JUNE 2023	-	-	-

Impairment losses and recoverable amounts

During the 2023 financial year, impairment losses totalling \$11,371,326 have been recognised in respect of the following CGU's. The recoverable amounts of each of these CGU's for which an impairment was recognised as part of the value in use calculation, are presented below:

	Entertainment Business CGU	Seamless Rewards CGU	Total
	\$'000	\$'000	\$'000
Carrying Value of CGU assets ¹	13,680	974	14,654
Recoverable amount	2,075	974	3,049
IMPAIRMENT CHARGE AT 31 December 2022 ²	11,605	-	11,605

¹ The carrying value of the Entertainment Business CGU assets reflects those as at 31 December 2022 being the date the impairment test was performed. No material change in the outcome of the impairment test has occurred in the 6 month period to 30 June 2023, and no additional impairment has been recorded.

² Intangible assets were impaired following the value in use calculation performed as at 31 December 2022. The impairment amounts to \$11,371,326 which

Notes to the financial statements for the year ending 30 June 2023

has been recorded and presented as an impairment charge in the profit and loss. Additionally, the leasehold assets and make good provision for a lease the Company is subletting has been impaired by \$234,000 due to the lease terminating in October 2023 and management's view of the recoverable value of the asset. The remaining assets in the Seamless Rewards CGU, as outlined above, have not been impaired below their individual recoverable values. Subsequent to the impairment charge at 31 December 2022, no additional charge to impairment has occurred.

Key assumptions used for calculating recoverable amounts of the Entertainment Business CGU

Cash flows used in the value-in-use calculations are based on forecasts produced by management which have been approved by the Board. Forecasts consider some increased level of sales from the significant investment in performance marketing, reduced costs from the restructure and cost out program in June 2022, and an uplift program linked to the fundraiser channel. The Directors consider these forecasts to reflect the best estimates of revenue based on facts and circumstances available as at 31 December 2022 (being the date the impairment test was performed).

The resulting impairment charge in FY2023 is driven by changes in the underlying assumptions of the forecasts, as compared to FY2022. The revision in these underlying assumptions primarily includes a reduced level of marketing investment at a reduced rate of return, which has resulted from facts and circumstances that have arisen during FY2023. The revision in these underlying assumptions have a pervasive impact throughout the remaining periods of the forecasts.

The following assumptions were used in the value-in-use calculations:

	Entertainment Business CGU 2023	Entertainment Business CGU 2022
Long term growth rate (terminal value) 1	2%	2%
Post tax discount rate ²	15%	14%
Revenue growth rates – year 1	15%3	18%
Revenue growth rates – year 2	8%³	29%
Revenue growth rates – year 3 to 5	5%4	5%

¹ Based on long-term expectations consistent with forecast included in industry reports.

²Reflects specific risks relating to the CGU.

Revenue growth rates are the most appropriate driver for the key inputs into the impairment model. The key assumptions for year 1 and 2 years includes:

- For year 1, the cash flows assume growth from investment in performance marketing. Investment is included in the discounted cash flow for both year 1 and 2 to the extent of \$1.2 million per year and assumes a return of \$1.50 for each dollar invested per year. The forecast growth also includes the business selling bulk memberships to a range of corporate customers.
- Renewal and reactivation rates applied to memberships that have expired. The cash flows assume a 40% renewal rate and 4,000 re-activated customers per month.
- The white labelling of the completed Frequent Values app for all remaining Enterprise customers and using the completed app to expand to new customers.

Operational efficiencies are also included in the cash flows. These reflect the cost savings associated with the restructure announced to market and implemented in July 2022, resulting in removing ~\$4 million annualised from fixed expenses. These cost reductions have been made possible through the completion of the technology transformation and re-platforming and will form the basis of some of the revenue.

⁴This reflects the expected growth rate associated with the travel, leisure and hospitality industries over the medium term.

Impairment assessment for the Seamless Rewards CGU

The Company completed the development of its card linked platform called CLO (Card linked offers) in October 2022 and achieved an important milestone by signing a Master Services Agreement with one of the largest payment networks in April 2023. As part of the agreement, the company will manage merchant onboarding for the payment network provider on its CLO platform to earn commission revenue on each card linked transaction. Onboarding of merchants started in June 2023.

The Directors have determined to perform an impairment test as part of their annual indicators of impairment review for the definite life software asset. This test has been performed based on a value-in-use calculation, covering a detailed nine-year forecast based on the estimated useful life of the asset.

The year 1 cash flows used in the value-in-use calculations are based on the forecasts which have been approved by the Board. The growth rates are based on the level of activity targeted driven by the ease of use of the platform and the number of merchants to be signed for offering card linked cashbacks to the members.

The Directors consider these forecasts to reflect the best estimates of revenue based on the circumstances available as at 30 June 2023, noting that there is limited trading performance at the date of signing these financial statements.

The following assumptions were used in the value-in-use calculations.

Notes to the financial statements for the year ending 30 June 2023

	Seamless Rewards CGU	Seamless Rewards CGU
	2023	2022
Life of the Asset ¹	9 years	-
Post tax discount rate ²	14%	-
Revenue growth rates – year 1	Forecasted ³	-
Revenue growth rates – year 2	51%4	-
Revenue growth rates – year 3 to 5	6%-12%5	-
Revenue growth rates – year 6 to 9	4.5% p.a.	-
Costs % to the sales – years 2 to 9.	58%-68%	-

Reflects the useful life of the underlying CLO rewards platform asset.

Based on the above assumptions, management have determined that there is no impairment for the Seamless Rewards CGU as at 30 June 2023. Value-in-use is mainly driven by the key revenue assumptions above and to lesser extent by post-tax discount rate. As a result, any adverse change in these assumptions would decrease the value-in-use. Costs are mostly in fixed nature.

Note 14 | Trade and other payables

Accounting policy

Trade and other payables represent the liabilities for goods and services received by the entity that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 60 days of recognition of the liability. The non-current payables are amounts not expected to be settled within the next 12 months.

		Consolidated Group		
))	2023		2022
		\$'000		\$'000
	CURRENT			
-	Unsecured liabilities			
	Trade payables	828		2,110
	Other payables and accruals	1,773		2,513
	TOTAL CURRENT UNSECURED LIABILITIES	2,601		4,623

Note 15 | Leases

Accounting policy

Lease liabilities are measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- Fixed payment, less any lease incentives receivable.
- Amounts expected to be payable by the lessee under residual value guarantees.
- The exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and Payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are discounted using the lessee's incremental borrowing rate of 5.54%, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

²Reflects specific risks relating to the underlying asset and the broader CGU for which it belongs.

Revenue for the first year assumes \$16 million annual value at the merchants POS with average order value of \$60 per order. Commission rate has been assumed at 2%.

Acevenue for the second year assumes \$28 million annual value at the merchants POS driven by average order value of \$65 per order. Commission rate has been assumed at 2%.

⁵Based on long-term expectations.

Notes to the financial statements for the year ending 30 June 2023

	Consolid	ated Group
	2023 \$'000	2022 \$'000
CURRENT		
Lease liabilities	310	910
TOTAL CURRENT LEASE LIABILITIES	310	910
NON-CURRENT		
Lease liabilities	-	310
TOTAL NON-CURRENT LEASE LIABILITIES	-	310
TOTAL LEASE LIABILITIES	310	1,220
		Lease liabilitie
Consolidated Group		\$'000
Balance as at 1 July 2021		2,178
Interest charges		91
Repayments (Including interest)		(1,049)
Balance as at 30 June 2022		1,220

	Lease liabilities
Consolidated Group	\$'000
Balance as at 1 July 2021	2,178
Interest charges	91
Repayments (Including interest)	(1,049)
Balance as at 30 June 2022	1,220
Interest charges	40
Repayments (Including interest)	(950)
BALANCE AS AT 30 JUNE 2023	310

Note 16 | Borrowings

Accounting policy

Non-derivative

Non-derivative loans and borrowings are financial liabilities with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method. Gains or losses are recognised in profit or loss when the financial liability is derecognised.

Amortised cost is calculated as the amount at which the financial liability is measured at initial recognition less principal repayments and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

The effective interest method is used to allocate interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying amount with a consequential recognition of an income or expense item in profit or loss.

	Consolidated Group			
	2023 \$'000	2022 \$'000		
CURRENT				
Transformational capital facility	-	1,208		
Additional growth capital facility	-	184		
Interest bearing loan	699	633		
NZ Business cashflow loan	9	-		
TOTAL CURRENT BORROWINGS	708	2,025		

Notes to the financial statements for the year ending 30 June 2023

NON-CURRENT		
Transformational capital facility	1,208	-
Interest bearing loan	-	-
New Gold Coast Holdings facility	17,233	6,097
NZ Business cashflow loan	10	28
TOTAL NON-CURRENT BORROWINGS	18,451	6,125
TOTAL BORROWINGS	19,159	8,150

New Gold Coast Holdings facility NZ Business cashflow loan TOTAL NON-CURRENT BORROWINGS TOTAL BORROWINGS				17,233 10 18,451		6,097		
						28		
						6,125		
				19,159 8,150				
	Interest bearing			ormational		New Gold Coast		ess
	loan growth c operational facility		capit	capital facility Hold		oldings Loan facility		Loa
	\$'000	\$'000 \$'000 \$'000		3'000	\$'000		\$'000	
Facility limit	500	-	1,200		22,500 ²		28	
Available funds	-	-	-		6,0715		-	
Interest rate	10% per annum	10% per annum	12.5% per annum		12.5% per annum ⁶		3% per an	inun
Line fees	N/A	9.7 per month	2 per month The line fees have been replaced by a fixed monthly admir fee.		laced by a nthly admin	N/A		
Admin fees	N/A	N/A	N/A		27.5 per month ³		N/A	
Maturity date	31/12/20244	31/12/2021	31/12/2024		31/12/2024		19/07/20)251
Security	Security over all the Group's present and future property	Security over all the Group's present and future property	security Group's	nd ranking over all the present and property	Second ranking security over all the Group's present and future property		Unsecur	ed
Opening balance as at 1 July 2022	633	184	1	,208 ⁵	6,	097	28	
Drawn down	<u>-</u>	-	-		10,500		-	
Interest expenses	66	-	150		1,4936		-	
Line fees	-	-	24 -		-	-		
Admin fees	-	-	- 394		394	-		
Interest repaid	-	-	(150) (783) 6		83) 6	-		
Line fees repaid	-	(184)		(24) -		-		
Admin fees repaid	-	-	- (468)		168)	-		
Loan repaid	-	-	-		-		(9)	
Closing balance as at 30 JUNE 2023	699	-	1,208		17,233		19	

¹ Monthly repayment have commenced that will see this loan fully repaid by July 2025.

Interest bearing loan

On 9 August 2019 the Group entered into a loan deed with Suzerain for total funding of \$19 million to support working capital requirements and to restructure the business.

The loan was to be repaid on 30 September 2020 with interest capitalised at 10% per annum. During the 2020 AGM, resolutions were passed to enter into a General Security Deed over the assets of the Group in the form attached to the Convertible Loan Deed and for the loan to be convertible to ordinary shares at the higher of \$0.047 per share or 30 days volume weighted average price prior to conversion.

²The loan facility increased from \$5m to \$22.5m on 23 May 2022 upon gaining shareholder approval at the EGM.

³ A reduction in administration fees has been negotiated down from \$36.5k to \$27.5k from 1 February 2023 onwards.

⁴ Updated repayment terms have been agreed post 30 June 2023 seeing a deferment in repayment until 31 December 2024.

⁵ Available funds is calculated by deducting the total drawn down from the facility total. The opening balance at 1 July 2022 includes amounts previously drawn down totalling \$5.929m. This excludes any capitalised interest which will be repaid 31 December 2024.

⁶ Interest payments have been deferred until 31 December 2024. For more details see the New Gold Coast Holdings Limited Loan Facility paragraph below.

Notes to the financial statements for the year ending 30 June 2023

Accordingly, \$19.3 million including accrued interest on the convertible loan was converted to equity with the issuance of 410,643,766 ordinary shares (4.7cent per share) in the Company. \$0.5m of the convertible loan was left in the loan in which Suzerain had the option to convert up until 30 June 2020. The option lapsed as the loan was not converted at 30 June 2020. The balance remaining on this loan is \$0.70m (Including interest) and will remain as a secured interest-bearing loan until repaid. The Interest-bearing loan originally matured on 30 September 2020. Updated repayment terms have been agreed post 30 June 2023 seeing a deferment in repayment until 31 December 2024.

Additional growth operational facility

The Group entered into a new Loan Deed with Suzerain on 27 February 2020 for the provision of a \$5.83 million facility (including associated borrowing costs). Subsequently, Suzerain agreed to increase the facility limit of the original loan by \$4 million to \$9.825 million. During the AGM in December 2020, the resolutions were passed to enter into a first ranking security deed and for the loan to be convertible to ordinary shares at the higher of \$0.0275 per share or the volume weighted average price of shares traded on ASX during the period 30 trading days and concluding on the trading day before the issue date of the relevant shares, plus an additional 20%.

On 19 January 2021, Suzerain opted to convert \$6,376,514 of their convertible loan into 187,544,529 ordinary shares at \$0.034 per share. Suzerain opted to convert the remaining amount of \$3.4m of their convertible loan into 104,939,367 ordinary shares at 3.29c per share, on 20 September 2021, in accordance with the convertible loan agreement approved by shareholders at the AGM held in December 2020.

The final line fees of \$184k have been repaid on 15 July 2022 to extinguish this loan facility.

Transformational capital facility

Skybound Fidelis Investment limited as trustee for the Skybound Fidelis Credit Fund (Skybound) (a related entity of Suzerain) provided the Group with a \$1.2 million facility for the transformational capital expenditures. During the AGM in December 2020, the resolutions were passed to enter into a second ranking security deed (ranking behind Suzerain). As at 30 June 2023 this loan facility has been fully drawn down.

The Company finalised the renegotiation of the repayment date for the Transformational Capital facility loan with Skybound Fidelis Investment limited as trustee for the Skybound Fidelis Credit Fund in September 2022. The date was changed from 11 February 2022 to 31 December 2024.

New Gold Coast Holdings Limited Loan Facility

New Gold Coast Holdings Limited (NGC)'s, a related party of Suzerain, provided a \$5 million Loan facility that was approved on 3 June 2021. The funds have been predominantly used to expedite the development of the company's technology and customer experience platforms and to provide contingent working capital due to seasonal cash inflows. During the AGM on the 20th of January 2022, the resolutions were passed to enter a second ranking security deed (ranking behind Suzerain). During the EGM on 23rd of May 2022, IncentiaPay Ltd gained shareholder approval to enter a convertible loan deed with New Gold Coast Holdings Limited which extended the total facility to \$22.5m and also deferring the repayment date to 31 December 2024.

As at 30 June 2023 an amount of \$16.5m capital has been drawn down leaving a further \$6m available to the company for future use. During the current financial year, the company has renegotiated the administration fee associated with this loan down from \$36.5k to \$27.5k per month while also negotiating deferral of interest payments from 1 February 2023 onwards until 31 December 2024. No additional interest will be charged on the interest that has been deferred and it is not capitalised to the loan.

NZ Business Cashflow Loan

The Group applied for and was granted a one-off loan provided by New Zealand government in July 2020 to support New Zealand business during the Pandemic. Monthly repayments have commenced that will see this loan fully repaid by July 2025.

Note 17 | Deferred revenue

Accounting policy

Deferred revenue constitutes contract liabilities under AASB 15, as it relates to performance obligations to the members of Entertainment Publications not yet satisfied. See note 2.

Notes to the financial statements for the year ending 30 June 2023

	Consolidat	Consolidated Group		
	2023	2022		
	\$'000	\$'000		
CURRENT				
Deferred revenue	3,334	3,163		
TOTAL CURRENT DEFERRED REVENUE	3,334	3,163		
Deferred revenue	489	78		
TOTAL NON-CURRENT DEFERRED REVENUE	489	78		
TOTAL DEFERRED REVENUE	3,823	3,241		

	Ş 000	\$ 000
CURRENT		
Deferred revenue	3,334	3,163
TOTAL CURRENT DEFERRED REVENUE	3,334	3,163
Deferred revenue	489	78
TOTAL NON-CURRENT DEFERRED REVENUE	489	78
TOTAL DEFERRED REVENUE	3,823	3,241
16		Deferred revenue
<u>[] </u>		\$'000
YEAR ENDED 30 JUNE 2022		
Balance as at 1 July 2021		4,558
Revenue deferred		9,047
Revenue recognised		(10,364)
BALANCE AS AT 30 JUNE 2022		3,241
YEAR ENDED 30 JUNE 2023		
Balance as at 1 July 2022		3,241
Revenue deferred		8,278
Revenue recognised		(7,696)
BALANCE AS AT 30 JUNE 2023		3,823

The contract liabilities primarily relate to cash receipts from membership sales, for which revenue is recognised over time.

Note 18 | Provisions

Accounting policy

Provisions are recognised when the Group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result, and that outflow can be reliably measured.

Provisions are measured using the best estimate of the amounts required to settle the obligation at the end of the reporting period.

Employee benefits

Short-term employee benefits

Provision is made for the Group's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled within 12 months after the end of the annual reporting period in which the employees render the related service. These benefits include wages, salaries and sick leave. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

The Group's obligations for short-term employee benefits are recognised as a component of current trade and other payables in the Statement of Financial Position.

Other long-term employee benefits

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting period of high quality corporate bonds that have maturity dates that approximate the terms of the obligations. Any re-measurements for changes in assumptions of obligations for other long-term employee benefits are recognised in profit or loss in the periods in which the changes occur.

Notes to the financial statements for the year ending 30 June 2023

The Group's obligations for long-term employee benefits are presented as non-current provisions in its Statement of Financial Position, except where the Group does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period. In this case the obligations are presented as current provisions.

Retirement benefits

All employees of the Australian entities and the majority of employees of foreign subsidiaries in the Group receive defined contribution superannuation entitlements, for which the Group pays a fixed superannuation contribution based on a percentage of the employee's ordinary salary. All contributions in respect of employees' defined contribution entitlements are recognised as an expense when they become payable. The Group's obligation with respect to employees' defined contribution entitlements is limited to its obligation for any unpaid superannuation contributions at the end of the reporting period. All obligations for unpaid superannuation contributions are measured at the (undiscounted) amounts expected to be paid when the obligation is settled and are presented as current liabilities in the Group's Statement of Financial Position.

Make good provision

The Group is required to restore the leased premises of its offices to their satisfactory condition at the end of the respective lease terms. A provision has been recognised for the present value of the estimated expenditure required for the restoration. These costs have been capitalised as part of the cost of leasehold improvements and are amortised over the shorter of the term of the lease and the useful life of the assets.

84 433	
433	-
	829
517	829
-	78
51	46
51	124
568	953
	\$'000
	\$'000 78
	78
	51

	Make good provision \$'000
BALANCE AS AT 30 JUNE 2022	78
Balance as at 1 July 2022	78
Additional provisions ¹	6
BALANCE AS AT 30 JUNE 2023	84

Notes to the financial statements for the year ending 30 June 2023

Note 19 | Issued capital

		Con	solidated Group	
	2023 shares	2022 shares	2023 \$'000	2022 \$'000
Ordinary shares - fully paid on issue	1,231,279,015	1,231,279,015	132,143	132,143
INP has no limit to its authorised share capital.				
Movements in ordinary share capital	Date	Number of shares	Issue price \$	\$'000
Ordinary shares at beginning of the year		867,002,904		122,984
Issues during the year:	23 Sep 2021 ¹	104,740,097	0.03	3,448
	8 Dec 2021 ²	189,186,349	0.02	4,162
	17 Dec 2021 ³	45,817,543	0.02	1,008
9	19 Jan 2022 ⁴	19,545,455	0.02	431
	3 Feb 2022 ⁵	4,986,667	0.03	150
	18 Oct 20196		0.02	22
	17 Jan 2022 ⁷		0.02	105
	Less, costs of issues	-	-	(167)
BALANCE AS AT 30 JUNE 2022		1,231,279,015		132,143
Ordinary shares at beginning of the year		1,231,279,015		132,143
Issues during the year:	-	-	-	-
	Less, costs of issues	-	-	
BALANCE AS AT 30 JUNE 2023		1,231,279,015		132,143

On 23 September 2021, Suzerain, the Group's largest shareholder and a related party, opted to convert \$3,448,486, representing the remainder of their convertible loan into 104,740,097 ordinary shares at \$0.033 per share.

On 8 December 2021, pursuant to the announcement on the 10 of November 2021, ordinary shares were issued under an entitlement offer at \$0.022 per share to existing

shareholders. Suzerain, as the Group's largest shareholder and a related party, participated in this rights issue.

3 On 17 December 2021, pursuant to the announcement on the 10 of November 2021, ordinary shares were issued under the Top-up facility. The shortfall was issued to

hird parties at \$0.022 per share.

4 On 19 January 2022, the group issued 19,545,455 ordinary shares as an oversubscription of the recent Top-Up facility which was announced to the market on 17 December 2021.

5 On 3 February 2022, 4,986,667 ordinary shares were issued to the former Chief Executive Officer, Henry Jones, as per the terms in his Deed of Release. For more detail, please refer to Note 20 under share-based payments - Loan funded shares.

6 On 18 October 2019, 960,000 ordinary shares were issued to employees upon winding up of the company ESOP. These shares were previously part of the 2018 LFS held in trust for the CEO & COO/CFO and incorrectly allocated at no value in the Issued Capital note of the June 2018 annual report. This entry serves as a correction.

⁷ On 17 January 2022, 4,754,285 ordinary shares were issued to the group's chairman, Stephen Harrison, as remuneration for consultancy and advisory services. These shares were previously part of the 2018 LFS held in trust for the CEO & COO/CFO and incorrectly allocated at no value in the Issued Capital note of the June 2018 annual report. This entry serves as a correction.

Ordinary shares participate in dividends and the proceeds on winding-up of the parent entity in proportion to the number of shares held. Shares have no par value.

At shareholders' meetings each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

The entity manages its capital to ensure that it maximises the returns to shareholders as dividends and in capital value, whilst maintaining sufficient equity to ensure the Company can meet its business development objectives and continue as a going concern. The Group only has ordinary shares on issue and is not subject to any externally imposed capital requirements.

Capital is also managed having regard to the Group's long-term growth requirements.

Employee and Executive Share Based Schemes

On 29 September 2020, the Board implemented an Employee Gift Plan for all eligible employees under section 83A-35 of the Income Tax Assessment Act 1997. The Board acknowledged, due to Covid-19, many staff worked reduced hours or were on reduced salaries for a certain period of time. Commensurate with this, the Board approved the scheme, and all eligible employees received \$1,000 of ordinary shares which were issued from the Company's placement capacity during the reporting period ending 30 June 21. No further shares were issued under this arrangement in the current reporting period ending 30 June 2023.

Notes to the financial statements for the year ending 30 June 2023

The Board also implemented a Loan Funded Share Scheme being a three-year long-term incentive plan for the former CEO and former CFO, which will vest over a three-year period. Vesting conditions relate to achieving the FY2021 Board approved budget, and for the FY2022 and FY2023 financial years, will vest where the share price is greater than \$0.10 and \$0.15, respectively. Shareholder approval was granted at the AGM held on the 16th of December 2020. Refer to note 20 for further details. The former CEO & former CFO has since left the group and their entitlements under the LFS scheme has been modified and settled where applicable. No further LFS arrangements have been entered into.

Additionally, the Board implemented an Employee Share Scheme for senior management and executive directors, which will result in shares being issued into a trust controlled by the Company. Maximum number of performance rights to be issued under the plan is 7,500,000. These shares will be issued in 4 tranches and will be subject to the same vesting hurdles as those applicable to tranches 2 – 5 under the LFS scheme and detailed in note 20. No shares were issued under this scheme during the financial years ended June 2021, June 2022 or June 2023. The ESS is no longer effective as all associated employees who were party to this arrangement have left the Group in both the current and prior reporting periods. A new LTI plan is currently being developed by the Remuneration Committee and Management to replace the ESS.

Note 20 | Reserves

Accounting policy

Share based payments

The fair value of unissued ordinary shares granted is recognised as a benefit expense with a corresponding increase in equity. The fair value is measured at grant date and recognised over the period during which the recipients become unconditionally entitled to the equity-based

Upon the issue of shares, the balance of the share-based payments reserve relating to those equity-based incentives are transferred to share capital.

Shares issued under the loan funded share scheme is accounted for as in substance option and share based payments were measured using a Monte Carlo simulation model.

Foreign currency translation

		Consolidated Group	
	Share based payments reserve	Foreign currency translation reserve	Total
(D)	\$'000	\$'000	\$'000
Balance as at 1 July 2021	362	371	733
Amortised during the period	201	-	201
Forfeited during the period	(227)	-	(227)
Movement during the period	(169)	(49)	(218)
BALANCE AS AT 30 JUNE 2022	167	322	489
Balance as at 1 July 2022	167	322	489
Amortised during the period	21	-	21
Lapsed during the period	(83)	-	(83)
Forfeited during the period	(105)	24	(81)
BALANCE AS AT 30 JUNE 2023	-	346	346

There were 38,771,277 options issued to key management personnel as part of Loan Funded Share (LFS) arrangements approved by shareholders at the AGM in December 2020. Following the departure of Henry Jones in December 2021 and Ben Newling on 28 February 2023, no options are on issue at 30 June 2023. The original terms of the LFS arrangements can be summarised as follows:

- IncentiaPay provides its key executives, ('the executive') with a loan to purchase an agreed number of IncentiaPay shares at an issue price based on the 5-day Volume Weighted Average Price (VWAP) immediately before issue date;
- If there is an outstanding amount owing under the Loan, all dividends declared and paid with respect to the shares (after deduction for tax payable in relation to those dividends) shall be applied to repaying the Loan, therefore the executives shall have no right to receive those dividends;
- 3 The loan provided is interest free and limited recourse, such that the executive has the option to either repay the loan or return the shares at the loan repayment date, being 30 business days after the last vesting date;

Notes to the financial statements for the year ending 30 June 2023

- Vesting conditions apply to each executive's shares, being related to time, meeting budgeted targets, and share price hurdles, and are outlined in table below;
- 5 Vesting of each tranche is subject to the continued employment of the Executive up to the relevant date on which the vesting conditions are tested;
- The Board will retain a broad discretion to determine or vary any vesting conditions if they consider that the commercial performance and circumstances of the Company justify that variation or waiver;
- Any unvested loan funded shares that do not meet their vesting conditions (after rollover, if applicable) will cease to become eligible to become vested loan funded shares and will be cancelled, bought-back or transferred to a third party nominated by the Board on terms determined by the Board in its sole discretion; and
- Prior to the shares becoming unencumbered, the executive is required to repay the loan.

Under the applicable accounting standards, the LFS shares are accounted for as options, which give rise to share based payments.

In the 2022 financial year, under the settlement terms agreed between the Company and the former CEO, Henry Jones, Tranches 1, 3, 4 & 5 of the Executive Loan Shares (being 22,199,567 Executive Loan Shares) would be delivered to the Company (or its nominee) in full and final discharge of Tranches 1, 3, 4 & 5 of the Executive Loan.

The Company would in turn deem that Tranche 2 of the Executive Loan Shares (being 4,986,667 unvested Executive Loan Shares) will vest with the Employee. The Company would forgive Tranche 2 of the Executive Loan (being for the sum of \$149,600) so that no amounts are owing by the Employee to the Company under Tranche 2 of the Executive Loan.

As at 30 June 2022, there were no remaining LFS on issue with Henry Jones.

During the 2023 financial year, 5,382,791 of Ben Newling's share options lapsed and the remaining 6,202,252 share options were forfeited upon his resignation. Prior to his resignation, the LFS continued to be amortised through the share-based payments reserve.

As at 30 June 2023, there were no remaining LFS on issue.

КМР	Held on 1 July 2022	Lapsed	Forfei	ted	Held on 3 202		Vested and exercisable as 30 June 2023
Ben Newling	11,585,043	(5,382,791)	(6,202,2	252)	-		-
Total	11,585,043	(5,382,791)	(6,202,	252)	-		-
)			Share bas	ed payme	ents reserv	/e]
		Hen	ry Jones	Ben Newling		Total	
			\$'000	\$'000		\$'000	
Balance as at	1 July 2021		254	108		362	
Amortised duri	ing the period1		142	59		201	
Forfeited durin	g the period ²		(227)	-		(227)	
Movement du	ring the period ²		(169)	-		(169)	
BALANCE AS A	AT 30 JUNE 2022		-	167		167	
Balance as at	1 July 2021		-	167		167	
Amortised duri	ing the period		-	21		21	
Lapsed during	the period ³		-	(83)		(83)	
Forfeited durin	g the period ³		-	(105)		(105)	
DALANCE AS A	T 20 HINE 2002						

	Share bo	Share based payments reserve				
	Henry Jones	Ben Newling	Total			
	\$'000	\$'000	\$'000			
Balance as at 1 July 2021	254	108	362			
Amortised during the period ¹	142	59	201			
Forfeited during the period ²	(227)	-	(227)			
Movement during the period ²	(169)	-	(169)			
BALANCE AS AT 30 JUNE 2022	-	167	167			
Balance as at 1 July 2021	-	167	167			
Amortised during the period	-	21	21			
Lapsed during the period ³	-	(83)	(83)			
Forfeited during the period ³	-	(105)	(105)			
BALANCE AS AT 30 JUNE 2023	-	-	-			

During financial year ending June 2021, the Group issued 38,771,277 shares at \$0.03 under its loan funded share plan approved by shareholders during the Annual General Meeting "AGM" in December 2020. These shares have been issued to Ben Newling and Henry Jones who are key management personnel of the Group. The loan funded shares are issued through a series of 5 tranches for each respective person which include market and non-market conditions.

² Henry Jones departed as CEO on the 24th of December 2021, all tranches, except tranche 2, related to the Loan Funded Share Scheme were forfeited and are under the control of Group. Under the terms of an agreement, Tranche 2 shares were awarded to Henry Jones as part of a modification to the original loan funded deed from the 2021 financial year and were allocated in February 2022. The modification has been fair valued through the profit and loss as at 30 June 2022.

³ During current reporting period 5,382,791 of Ben Newling's share options lapsed and the remaining 6,202,252 share options were forfeited upon his resignation in February

Notes to the financial statements for the year ending 30 June 2023

Note 21 | Key Management Personnel compensation

The total remuneration paid to KMP of the Group during the year was as follows:

C	Consolidated Group		
	2023	2022	
	\$'000	\$'000	
Short-term employee benefits	860	1,056	
Post-employment benefits	43	53	
Termination payment benefits	+	163	
Share based payments ¹	(167)	59	
TOTAL KMP COMPENSATION	736	1,331	

Shared based payments for the current reporting period comes from the reversal of previously recognised share-based payment expenses relating to the former CFO, Ben Newling, of \$167k.

Note 22 | Auditor's remuneration

	Consolido	ated Group
	2023	2022
	\$'000	\$'000
Auditing or reviewing the financial statements	259	255
Taxation services - compliance	14	12
Other services	2	1
TOTAL	275	268

Note 23 | Interests in subsidiaries and business combinations

The subsidiaries listed below have share capital consisting solely of ordinary shares which are held directly by the Group. The proportion of ownership interests held equals the voting rights held by the Group. Each subsidiary's principal place of business also reflects its country of incorporation.

75	s		wnership interest	
	Principal place of	2023	by the Group	
Name of entity	business	2023 %	%	
a) Information about Principal Subsidiaries				
Entertainment Publications of Australia Pty Ltd	Australia	100	100	
Entertainment Publications Ltd	New Zealand	100	100	
Entertainment Digital Pty Ltd (previously MobileDEN Pty Ltd)	Australia	100	100	
Entertainment Trus Co Pty Ltd ¹	Australia	100	100	
Entertainment Seamless Rewards Pty Ltd ²	Australia	100	100	

The Employee share plan trust ("ESP") was established on 24 April 2020 to provide benefits to current employees, directors and contractors ("the Beneficiaries"). Under the employee shares scheme, the trustee, Entertainment Trus Co Pty Ltd will purchases the Company's shares currently held under the previous directors. The shares will be held until the vesting day for the benefit of the Beneficiaries, in such numbers or proportions that the trustee deem reasonable.

Subsidiary financial statements used in the preparation of these preliminary consolidated financial statements have also been prepared as at the same reporting date as the Group's financial statements, using the same accounting policies. There are no significant restrictions over the Group's ability to access or use the assets and settle liabilities of the Group.

²The entity has been set up as the vehicle through which to operate the Group's new card linked business.

Notes to the financial statements for the year ending 30 June 2023

Note 24 | Parent company information

a) Information relating to IncentiaPay Limited (the Parent Entity):

	2023	2022
	\$'000	\$'000
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME		
Total loss	(34,729)1	(8,315)
TOTAL COMPREHENSIVE INCOME	(34,729)	(8,315)
STATEMENT OF FINANCIAL POSITION Assets		
Current assets	1,327	1,568
Non-current assets	82	24,918
TOTAL ASSETS	1,335	26,486
Liabilities		
Current liabilities		
Current liabilities	1,366	3,675
Non-current liabilities	20,341	8,370
TOTAL LIABILITIES	21,707	12,045
Equity		
Issued capital	132,143	132,143
Reserves	(17)	150
Accumulated losses	(152,498)1	(117,852)1
TOTAL EQUITY	(20,372)	14,441

The movement between accumulated losses from 2023 & 2022 do not tie back to the total loss as shown in the Profit and loss. FY2023 relates to the \$83k apsed options for the former CFO, Ben Newling. See note 20 for further details.

Details of the contingent assets and liabilities of the Group are contained in note 27. Details of the contractual commitments are contained in note 26.

Deed of cross guarantee

IncentiaPay Limited, Entertainment Publications of Australia Pty Ltd, Entertainment Digital Pty Ltd and Entertainment Seamless Rewards Pty Ltd are parties to a deed of cross guarantee under which each company guarantees the debts of the others. By entering into the deed, the wholly owned entities have been relieved from the requirement to prepare a financial report and directors' report under ASIC Corporations (Wholly owned Companies) Instrument 2016/785.

² The reduction in Non-current assets are mainly due to the impairment of the Entertainment Publications loan account & investments in subsidiaries.

Notes to the financial statements for the year ending 30 June 2023

Set out below is a consolidated balance sheet as of 30 June 2023 of the parties to the Deed of Cross Guarantee.

ASSETS	FY2023	FY2022
Current assets	\$'000	\$'000
Cash and cash equivalents	1,601	610
Trade and other receivables	577	1,185
Inventories	49	161
Other assets	1,084	1,413
Total current assets	3,311	3,369
Non-current assets		
Trade and other receivables	7,546	102
Property, plant and equipment	43	503
Right-of-use asset	-	22
Intangible assets	974	12,322
Total non-current assets	8,563	12,949
TOTAL ASSETS	11,874	16,318
LIABILITIES		
Current liabilities		
Trade and other payables	11,233	4,212
Lease liabilities	310	910
Borrowings	699	2,023
Deferred revenue	2,864	2,700
Provisions	496	805
Total current liabilities	15,602	10,650
Non-current liabilities		
Trade and other payables	-	1,801
Lease liabilities	-	310
Borrowings	18,440	6,096
Deferred revenue	415	68
Provisions	51	123
Total non-current liabilities	18,906	8,398
TOTAL LIABILITIES	34,508	19,04
NET ASSETS	(22,634)	(2,730
EQUITY		•
Issued capital	132,141	132,14
Reserves	322	489
Retained earnings	(155,097)	(135,36
TOTAL EQUITY	(22,634)	(2,730

See note 25 for the Consolidated Statement of Profit or Loss for the year ended 30 June 2023 of the parties to the Deed of Cross Guarantee. All entities incorporated in Australia are the parties of Deed of Cross Guarantee.

Notes to the financial statements for the year ending 30 June 2023

Note 25 | Segment information

Accounting policy

Reportable segments are identified on the basis of internal reports on the business units of the Group that are regularly reviewed by the Board of Directors in order to allocate resources to the segment and assess its performance. IncentiaPay Limited manages the Group as two segments, being the Entertainment business and Seamless Rewards business. This has changed from previous reporting periods where the group only reported on one CGU being the Entertainment Business. The change came into effect when the Seamless Rewards platform went live and started generating revenue during the current reporting period. Therefore we have enhanced our segment reporting by including additional information on the performance of individual CGUs to accompany our reporting on geographical location.

	Entertaiı	nment	Seamless Re	ewards ²	Tot	al	
	Year Ended		Year End	Year Ended		Year Ended	
(\mathcal{I})	June 23	June 22	June 23	June 22	June 23	June 22	
7	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
Revenue and other income	17,194	20,620	55	-	17,249	20,620	
Direct expenses of providing services	(9,332)	(10,151)	(20)	-	(9,352)	(10,15	
Impairments	(11,605)	(3,616)	-	-	(11,605)	(3,616	
Employee expenses	(8,810)	(12,596)	(217)	-	(9,027)	(12,59	
Depreciation and amortisation expense	(450)	(1,171)	(89)	-	(539)	(1,171	
Building occupancy expense	(399)	(247)	-	-	(399)	(247)	
Finance costs	(2,211)	(919)	-	-	(2,211)	(919)	
Legal and professional costs	(285)	(2,654)	-	-	(285)	(2,654	
Marketing expenses	(1,292)	(973)	-	-	(1,292)	(973)	
Website and communication	(1,035)	(2,270)	(184)	-	(1,219)	(2,270	
Bad debts	(46)	33	-	-	(46)	33	
Other expenses	(1,351)	(1,687)	(313)1	-	(1,664)	(1,687	
Segment loss before income tax	(19,622)	(15,631)	(768)	-	(20,390)	(15,63	
Segment total assets	3,680	16,854	1,000	-	4,680	16,85	
Segment total non-current assets	42	12,949	974	-	1,016	12,94	
oceniciii ioidi iioii-coneiii asseis	74					12,77	
Segment total liabilities	17,278	18,185	9,183	-	26,461	18,18	

Other expenses in Seamless Rewards consists of fees paid for contracting merchants to participate in the group's Seamless Rewards program.

² The Card Linked Offers CGU was first referenced in the June 2022 annual report. However, the group has now decided to rename this CGU to Seamless Rewards going forward. The group always refers to this new product as Seamless Rewards in all announcements to the market.

Notes to the financial statements for the year ending 30 June 2023

Geographical location

The profit and loss attributable to external customers is disclosed below based on the country in which the revenue is derived and billed.

	Austi	ralia	New Ze	ealand	To	ital
	Year Ended		Year E	nded	Year Ended	
	June 23 \$'000	June 22 \$'000	June 23 \$'000	June 22 \$'000	June 23 \$'000	June 22 \$'000
Revenue						
Revenue from external customers	15,950	18,037	1,178	1,753	17,128	19,790
Other Income	78	123	-	1	78	124
Government assistance	-	676	-	-	-	676
Interest	43	30	-	-	43	30
Total Revenue	16,071	18,866	1,178	1,754	17,249	20,620
3						
Expenses						
Direct expenses of providing services	(9,000)	(9,661)	(352)	(490)	(9,352)	(10,151)
Employee expenses	(8,533)	(12,216)	(494)	(380)	(9,027)	(12,596)
Depreciation and amortisation	(539)	(1,128)	-	(43)	(539)	(1,171)
Impairments	(11,605)	(3,615)	-	-	(11,605)	(3,615)
Interest	(2,230)	(919)	19	-	(2,211)	(919)
Other Expenses	(4,828)	(7,831)	(77)	32	(4,905)	(7,799)
Total Expenses	(36,735)	(35,370)	(904)	(881)	(37,639)	(36,251)
Segment loss before income tax	(20,664)	(16,504)	274	873	(20,390)	(15,631)

Note 26 | Capital commitments

Capital Commitments

The group has no capital commitments as at 30 June 2023.

Note 27 | Contingent liabilities and contingent assets

Security deposit

The parent entity has given the following guarantees as at 30 June 2023:

- Lease of the Sydney office space, \$0.3m.
- Guarantee for credit cards facility, \$0.1m.

Note 28 | Financial risk management

Accounting policy

The Group's financial instruments consist mainly of deposits with banks, accounts receivable and payable, loans to and from subsidiaries and leases.

The totals for each category of financial instruments, measured in accordance with AASB 9: Financial Instruments as detailed in the accounting policies to these financial statements, are as follows:

Notes to the financial statements for the year ending 30 June 2023

	Consolida				
	2023	2022			
	\$'000	\$'000			
FINANCIAL ASSETS					
Cash and cash equivalents	1,825	978			
Trade and other receivables	622	1,328			
Other current assets	445	576			
TOTAL FINANCIAL ASSETS	2,892	2,882			
FINANCIAL LIABILITIES					
Trade and other payables	2,601	4,623			
Lease liabilities	310	1,220			
Borrowings	19,159	8,150			
TOTAL FINANCIAL LIABILITIES	22,070	13,993			

Financial risk management policies

Senior management meet on a regular basis to review currency and interest rate exposure and to evaluate treasury management strategies where relevant, in the context of the most recent economic conditions and forecasts.

The overall risk management strategy seeks to assist the consolidated Group in meeting its financial targets, while minimising potential adverse effects on financial performance. Its functions include the review of the use credit risk policies and future cash flow requirements.

The following are the remaining contractual maturities of financial liabilities at the reporting date. The amounts are gross and undiscounted and include contractual liabilities interest payments and exclude the impact of netting agreements.

	CONTRACTUAL CASH FLOWS									
	rears	> 5 y	ears .	То	tal					
MATURITY ANALYSIS	2023 Carrying value \$'000	2022 Carrying value \$'000	2023 \$'000	2022 \$'000	2023 \$'000	2022 \$'000	2023 \$'000	2022 \$'000	2023 \$'000	2022 \$'000
FINANCIAL ASSETS										
Cash	1,825	978	1,825	978					1,825	978
Trade debtors	622	1,328	622	1,226		102			622	1,328
Other current assets	445	576	445	576		-			445	576
FINANCIAL LIABILITIES										
Trade and other payables	(2,601)	(4,623)	(2,601)	(4,623)		-		-	(2,601)	(4,623)
Lease liabilities	(310)	(1,220)	(311)	(950)		(311)		-	(311)	(1,261)
Borrowings	(19,159)	(8,150)	(1,283)1	(3,552)	(21,785)	(7,762)		-	(23,068)	(11,314)

Post 30 June 2023 the group agreed a loan repayment deferment until 31 December 2024 that will see \$770k move into the 1-5 year band in future periods.

Notes to the financial statements for the year ending 30 June 2023

Accounting classifications and fair values

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

					Fair value		
30 June 2023	Assets and liabilities at carrying value	Assets and liabilities not at fair value	Assets and liabilities at fair value	Level 1	Level 2	Level 3	Total
	\$'000	,		\$'000	\$'000	\$'000	\$'000
Financial assets							
Cash	1,825	1,825					1,825
Trade debtors	252	252					252
Other receivables	370	370					370
Other current assets	445	445					445
Financial liabilities							
Trade and other payables	(2,602)	(2,602)					(2,602)
Lease liabilities	(310)	(310)					(310)
Borrowings	(19,159)	(19,159)					(19,159)

					Fair value		
30 June 2023	Assets and liabilities at carrying value	Assets and liabilities not at fair value	Assets and liabilities at fair value	Level 1	Level 2	Level 3	Toto
	\$'000			\$'000	\$'000	\$'000	\$'00
Financial assets							
Cash	1,825	1,825					1,8
Trade debtors	252	252					25
Other receivables	370	370					37
Other current assets	445	445					44
Financial liabilities							
Trade and other	(2,602)	(2,602)					(2,6
payables							
Lease liabilities Borrowings	(310) (19,159)	(310) (19,159)					(31
グ コ							
					Fair value		
30 June 2022	Assets and liabilities at carrying value	Assets and liabilities not at fair value	Assets and liabilities at fair value	Level 1	Fair value Level 2	Level 3	Tot
30 June 2022	liabilities at carrying	liabilities not at fair	liabilities at	Level 1 \$'000		Level 3 \$'000	
30 June 2022 Financial assets	liabilities at carrying value	liabilities not at fair value	liabilities at fair value		Level 2		
	liabilities at carrying value	liabilities not at fair value	liabilities at fair value		Level 2		To: \$'0
Financial assets	liabilities at carrying value \$'000	liabilities not at fair value \$'000	liabilities at fair value \$'000	\$'000	Level 2 \$'000	\$'000	\$'0 97
Financial assets Cash	liabilities at carrying value \$'000	liabilities not at fair value \$'000	liabilities at fair value \$'000	\$'000	Level 2 \$'000	\$'000 -	\$'0 97 66
Financial assets Cash Trade debtors	liabilities at carrying value \$'000	liabilities not at fair value \$'000	liabilities at fair value \$'000	\$'000	Level 2 \$'000	\$'000 -	\$10 97 66
Financial assets Cash Trade debtors Other receivables	liabilities at carrying value \$'000	liabilities not at fair value \$'000 978 665 663	liabilities at fair value \$'000	\$'000	Level 2 \$'000	\$'000 - - -	\$10 97 66
Cash Trade debtors Other receivables Other current assets	liabilities at carrying value \$'000	liabilities not at fair value \$'000 978 665 663	liabilities at fair value \$'000	\$'000	Level 2 \$'000	\$'000 - - -	\$'0
Financial assets Cash Trade debtors Other receivables Other current assets Financial liabilities Trade and other	s'000 978 665 663 576	liabilities not at fair value \$'000 978 665 663 576	liabilities at fair value \$'000	\$'000	Level 2 \$'000	\$'000 - - -	\$10 97 66 66 57

Recognised fair value measurements

The fair value of financial instruments that are not traded in an active market is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Valuation techniques used to determine fair values

When measuring the fair value of an asset or a liability, the Group uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

Notes to the financial statements for the year ending 30 June 2023

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Specific financial risk exposures and management

The main risks the Group is exposed to through its financial instruments are credit risk, liquidity risk and market risk consisting of interest rate risk and foreign currency risk.

Market risk

a. Credit risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by customers of contract obligations that could lead to a financial loss to the Group.

i. Risk management

Credit risk is managed through the maintenance of systems for the approval, granting and renewal of credit limits, regular monitoring of exposures against such limits and monitoring of the financial stability of significant customers, ensuring to the extent possible that customers to transactions are of sound credit worthiness. Such monitoring is used in assessing receivables for impairment. Depending on the division within the Group, credit terms are generally 14 to 30 days from the invoice date.

The maximum exposure to credit risk by class of recognised financial assets at the end of the reporting period excluding the value of any collateral or other security held, is equivalent to the carrying amount and classification of those financial assets (net of any provisions) as presented in the statement of financial position.

The Group has no significant concentrations of credit risk with any single customer or group of customers. \$16m of the revenue in note 2 is from memberships and gift cards sales, they are cash on delivery, therefore, the Group has no significant credit risk.

ii. Impairment of financial assets

The Group has trade and other receivables that are subject to the expected credit loss model. Trade and other receivables that are neither past due nor impaired are considered to be of high credit quality. Aggregates of such amounts are detailed in note 8. While cash and cash equivalents are also subject to the impairment requirements of AASB 9, the identified impairment loss was immaterial because the Group deals with reputable banks with high credit ratings.

Trade and other receivables

The Group applies the AASB 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. See note 8.

b. Liquidity risk

Included in the \$19.2m disclosed in the 2023 borrowings time band is \$1.3m, of which \$0.6m is part interest and part administration fees on loans and the other \$0.7m is the loan repayment of the Skybound Interest bearing loan, which is 'within 1 year'. Post 30 June 2023 the repayment of the Skybound Interest bearing loan has been deferred until 31 December 2024 which will see the repayment moved into the 'within 1-5 years' band.

Liquidity risk arises from the possibility that the Group might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial liabilities. The Group manages this risk through the following mechanisms:

- preparing forward-looking cash flow analyses in relation to its operating, investing and financing activities
- monitoring undrawn credit facilities;
- obtaining funding from major financial institutions;
- maintaining a reputable credit profile;
- managing credit risk related to financial assets;
- only investing surplus cash with major financial institutions; and
- comparing the maturity profile of financial liabilities with the realisation profile of financial assets.
- Renegotiating maturity dates of key funding lines of credit to ensure liquidity is managed within acceptable and planned thresholds.

i. Financing arrangements

New Gold Coast Holdings Limited, an associate of Suzerain has provided the Group with an additional \$17.5 million loan, thereby extending the facility to \$22.5 million. This has been approved at the EGM held on 23 May 2022. The funds have been used to enhance the Group's technology capabilities. During the AGM on the 20th of January 2022, the resolutions were passed to enter into a second ranking security deed (ranking behind Suzerain). During the current financial year, the company has renegotiated the administration fee associated with this loan down from \$36.5k to \$27.5k per month while also negotiating deferral of interest payments from 1 February 2023 onwards until 31 December 2024. At 30 June 2023 there was still \$6m available to the company on this facility. See note 16 for more details.

Notes to the financial statements for the year ending 30 June 2023

ii. Maturities of financial liabilities

Interest bearing loan

As at 30 June 2023, the interest bearing loan with Suzerain matured on 30 September 2020. Updated repayment terms have been agreed post 30 June 2023 and the facility will now be repaid on 31 December 2024. See note 16.

Additional growth operational facility

As at 30 June 2023, the additional growth capital facility with Suzerain matured on 31 December 2021 and has been fully repaid on 15 July 2022. See note 16.

Transformational capital facility

As at 30 June 2023, the Transformational capital facility with Skybound matured on 11 February 2022. The company has successfully renegotiated the repayment date to 31 December 2024. See note 16.

New Gold Coast Holdings Limited Loan facility

As at 30 June 2023, the loan facility with New Gold Coast Holdings Limited will mature on 31 December 2024. See note 16.

c. Foreign exchange risk

		2023 NZD \$'000	2022 NZD \$'000
Tro	ade debtors	68	46
Tro	ade payables	(39)	(179)

e Group is exposed to foreign currency risk on the s Inslation of its foreign subsidiaries. Senior managem	uation between AUD and NZD is histori	
al revenue is in NZD and the foreign currency flucti	nificant. Senior management continu	
eign exchange risk was therefore, considered insig		e to evaluate this risk on ar
e exposure to foreign currency risk at the end of the	e reporting period, expressed in New Z	ealand dollar, was as follo
3		
	2023	2022
	NZD	NZD
	\$'000	\$'000
Trade debtors	68	46
Trade payables	(39)	(179)
the end of the financial year, the effect on profit	and equity as a result of changes in t	ne foreign exchange rate v
rariables remaining constant would be as follows:		Equity
variables remaining constant would be as follows:	Profit	Equily
variables remaining constant would be as follows:	Profit \$'000	\$'000
ariables remaining constant would be as follows: Year ended 30 June 2023		
Year ended 30 June 2023	\$'000	\$'000

d. Interest rate risk

The interest rate relating to the borrowings with Suzerain is capitalised at a fixed rate of 10% per annum and is expected to be repaid 31 December 2024.

Interest relating to the borrowings with Skybound is paid monthly at a fixed rate of 12.5% and repayable by 31 December 2024.

Note 29 | Related party transactions

Key Management Personnel

Any persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any Director (whether Executive or otherwise) of that entity, are considered key management personnel.

During the year certain remuneration entitlements of executive and non-executive directors were paid, upon request of the directors, to related entities or associates of those Directors.

See note 21 for the value of the related party transactions above and remuneration report.

Notes to the financial statements for the year ending 30 June 2023

Other related parties

Other related parties include entities controlled by the Company and entities over which key management personnel have joint control. Amounts disclosed in note 21 includes transactions with associated entities of key management personnel.

Fransactions between related parties are on normal commercial terms and conditions that are no more favourable than those available to other parties unless otherwise stated.

	Consolidate	ed Group
	2023	2022
	\$'000	\$'000
Sales of goods and services		
Membership subscriptions ¹	3	-
Enterprise sales ²	61	56
Travel commission ³	6	3
Salary recharge ⁴	93	-
Purchases of services		
Rent ⁵	7	11
Customer service ⁶	17	252
Consulting fees ⁷	-	154
Technology Consultancy ⁸	-	17
Communication Infrastructure ⁹	1	21

- ¹ Sale of Entertainment memberships to Leisurecom Group, a related entity of Suzerain.
- ² Enterprise sales to NobleOak Life Insurance, an entity related to Stephen Harrison, the Chairman of the Group
- 🗈 ravel commission from Leisurecom Group Pty Ltd for Entertainment Travel bookings with accommodation venues previously under MyBookings
- 4 Recharge of salary expenses to Leisurecom Group Pty Ltd, a controlled entity of Suzerain.
- Sold Coast office space provided by Leisurecom Group Pty Ltd, a controlled entity of Suzerain.
- ⁶ Customer service provided by Leisurecom Group Pty Ltd, a controlled entity of Suzerain.
- Consulting services provided by Stephen Harrison settled in both cash and the issue of shares. See note 19 for details associated with the issue of shares and the remuneration report for additional details.
- [®] Technology consultancy services with Fintech Services (AUST) Pty Ltd., a related party due to common directors Dean Palmer and Jeremy Thorpe.
- Oommunication network costs on charged from Leisurecom Group Pty Ltd for Harrington Street location.

Outstanding balances arising from sales/purchases of goods and services:

2	Consolido	ated Group
	2023 \$'000	2022 \$'000
Current payables		
Leisurecom Group Pty Ltd ¹	7	1
Current receivables		
Leisurecom Group Pty Ltd ²	10	-

¹ Office space provided by a related entity of Suzerain.

Outstanding balances arising from loan agreements:

	Consolidate	ed Group
	2023	2022
	\$'000	\$'000
Borrowings		
Interest bearing loan	699	633
Additional growth operational facility	-	184
Transformational capital facility	1,208	1,208
New Gold Coast Holdings	17,233	6,097

Transactions between the Company and controlled entities include loans, management fees and interest, which are eliminated on consolidation. Significant loan and capital related transactions between the Group and related parties include the following:

² Combination of Membership subscriptions, Travel commission and recharged salary expenses owing by a related entity of Suzerain.

Notes to the financial statements for the year ending 30 June 2023

- Suzerain, Skybound and NGC, related parties to Jeremy Thorpe (Director) and Dean Palmer (Director), have provided a total of \$34m loan facilities to the Group. During the period, the Group drew down \$10.5m of the line of credit facility. See note 16 for additional detail.
- Suzerain opted to convert the remainder of their convertible loan of \$3.4 million into 104,740,097 ordinary shares on the 23rd of September 2021.
- Suzerain participated in the rights issue on the 8th of December 2021, acquiring 162,612,401 shares, which was announced to the market on the 10th of November 2021. See note 19 to the annual financial statements for additional detail.

Note 30 | Joint Arrangements

Đứng the year ended 30 June 2022, the Group entered a joint arrangement with Spineka Group Pty Ltd and Junovate Pty Ltd to set up and operate an online wine marketplace, jointly and equally controlled by the three participants, primarily via a contractual arrangement. IncentiaPay has funded \$0.5m during the reporting period ending 30 June 2022. During the current reporting period the Group decided to discontinue the Wine Bunch operations as part of strategic realignment. The developed assets remain controlled by the three participants through a contractual arrangement.

In the event the assets are commercialised, the Group will recognise: its share of assets and liabilities; commission revenue from successful transactions the sale of its share of the output and its share in any revenue generated from the sale of the output by the joint operation; and its share of expenses. All such amounts will be measured in accordance with the terms of the arrangement, which is usually in proportion to the Group's interest in the joint operation. Each participant has an equal share of the joint operation.

In a joint operation, the Group has rights to the assets, and obligations for the liabilities relating to the arrangement. In relation to the Group's interest in the joint operation, the Group recognises: its share of assets and liabilities; commission revenue from successful transactions the sale of its share of the output and its share in any revenue generated from the sale of the output by the joint operation; and its share of expenses. All such amounts are measured in accordance with the terms of the arrangement, which is usually in proportion to the Group's interest in the joint operation. Each participant has an equal share of the joint operation.

Assets held in the joint operation subject to restrictions are as follows:

	FY2023 \$'000	FY2022 \$'000
Current Assets		
Prepayments ²	-	120
Total ¹	-	120

The Group does not have the right to sell individual assets used in the joint operation without the unanimous consent of the other participants. The assets in the joint operation are also restricted to the extent that they are only available to be used by the joint operation itself and not by other operations of the group.

2 Prepayments include payments to Junovate Pty Ltd and Spineka Group Pty Ltd for services, to be settled from future profit distributions under the provisions of the joint arrangement.

Note 31 | Events after the reporting period

The Group has successfully re-negotiated the repayment of the Skybound Interest Bearing loan until 31 December 2024.

Corporate Directory

Directors Mr Dean Palmer Non-Executive Director

Dr Charles Romito Non-Executive Director Ani Chakraborty Managing Director

Company Secretary Mr Sean Coleman

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Legal advisers Sundaraj & Ker

Level 31, Australia Square 264 George Street Sydney NSW 2000

Bankers Commonwealth Bank of Australia

Level 3, 240 Queen Street

Brisbane Qld 4000

Stock exchange listing Incentia Pay Limited shares are listed on the Australian

Securities Exchange (ASX code: INP)

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